

## **Press release**

# RWE and Rolande agree on cooperation on the Liquified Natural Gas downstream market

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RWE, one of Europe's leading energy companies, and Rolande, a pioneer in developing LNG (Liquified Natural Gas) fuelling infrastructure, have signed a Memorandum of Understanding to cooperate in the downstream LNG market in Germany and to further promote the use of LNG as an alternative fuel.

Rolande, based in Tilburg, Netherlands, already introduced (Bio)-LNG and CNG+ (Compressed Natural Gas) for transport vehicles in Dutch and European road freight transport in 2010. Today the company operates the largest LNG network in the Netherlands and is also setting up a supply structure in Belgium and Germany.

The main focus of the cooperation will be on the heavy duty road transport sector, where the use of LNG has significant environmental and economic benefits over Diesel. In particular, LNG is less CO<sub>2</sub>-intensive and can almost completely eliminate pollution from NOx and SOx emissions. In addition LNG-powered vehicles considerably reduce noise levels. RWE has already demonstrated in a project with the Port of Duisburg in Germany that replacing Diesel with LNG reduces environmental pollution. An LNG filling station was set up there and port vehicles were converted to the more environmentally friendly fuel.

Key to the cooperation with Rolande will be RWE's access to LNG via the planned import terminal in Brunsbüttel. RWE has already contractually secured capacities in this terminal. Rolande plans to operate six new LNG fuelling stations in Germany in 2020. Other areas of cooperation are joint investments and the development of Bio-LNG solutions.

Javier Moret, Global Head of LNG at RWE Supply & Trading GmbH, comments: "LNG is the best solution to reduce emissions in heavy duty road transport in Germany today. This is one of the reasons why we are supporting Germany's first LNG import terminal in Brunsbüttel, and we are pleased to be working with Rolande as a partner to promote LNG as an alternative fuel in Germany."

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Jolon van der Schuit, CEO of Rolande B.V. says: "We are expanding our LNG filling station network in Germany rapidly. The presence of an LNG import terminal in Germany will be very valuable for the whole LNG business in Germany. RWE will play a very important role in the realization. We are very happy to be partner of them and it will help us to reach our goals."

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#### **RWE Supply & Trading GmbH**

RWE Supply & Trading is the interface between RWE and energy markets around the world. Around 1,600 employees from 40 nations trade electricity, gas, commodities, and CO<sub>2</sub> emission certificates. Aided by precise market analyses and guided by high customer orientation, they create innovative Energy supply solutions as well as concepts for risk management in industrial companies. The trading company also ensures the commercial optimisation of the RWE power plants, operates storage for natural gas, and markets the renewable energy generated by RWE Renewables.

#### Rolande

Rolande is an organization in the Netherlands, that was founded in 2005 and is helping logistics service providers make the switch to LNG as a fuel by building a European network of LNG filling stations. LNG, liquefied natural gas, is an attractive fuel for heavy road transport and shipping in particular. A LNG powered engine is cleaner and quieter compared to a diesel engine and leads to reduced emissions of CO2, NOx and particulate matter. LNG can be considered a tradition fuel towards the wide spread application of bio-LNG, which brings additional benefits and contributes to a circular economy.

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