## Factbook 2018



Powering. Reliable. Future.



### **Disclaimer**

This document contains forward-looking statements. These statements are based on the current views, expectations, assumptions and information of the management, and are based on information currently available to the management. Forward-looking statements shall not be construed as a promise for the materialisation of future results and developments and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those described in such statements due to, among other things, changes in the general economic and competitive environment, risks associated with capital markets, currency exchange rate fluctuations, changes in international and national laws and regulations, in particular with respect to tax laws and regulations, affecting the Company, and other factors. Neither the Company nor any of its affiliates assumes any obligations to update any forward-looking statements.

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# **RWE Group**

### RWE at a glance









**Key facts** 

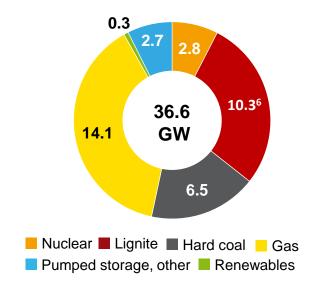


- ✓ Leading European power generator
- ✓ Efficient and flexible power plant portfolio
- ✓ Strong global trading business
- Ongoing transformation into a leading renewables player



#### RWE's net generation capacity<sup>1</sup>





Note: Figures may not add up due to rounding differences. | 1 Net installed generation capacity excl. innogy as of 1 January 2019. | 2 Converted to full-time positions.

Workforce at 2018 year-end excl. innogy. | 3 2018 EBITDA for RWE stand-alone. | 4 Power generation 2018 excl. innogy. | 5 End of fiscal year 2018. | 6 Including units in security reserve.

RWE AG | Factbook | March 2019

# RWE ranks No. 2 among European power generators

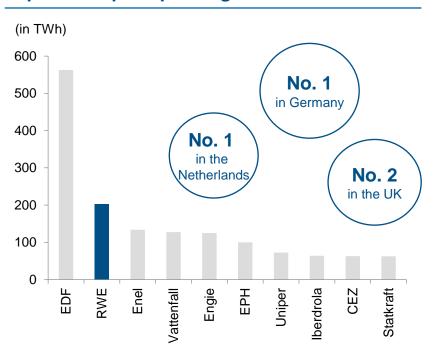




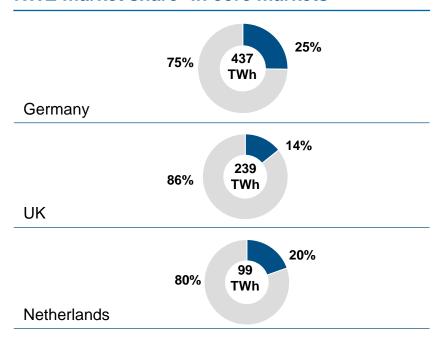




#### **Top 10 European power generators**



#### RWE market share<sup>1</sup> in core markets



<sup>&</sup>lt;sup>1</sup> Measured by conventional power generation in 2017 (in TWh). RWE data as per annual report 2018. | Source: RWE analysis. RWE AG | Factbook | March 2019

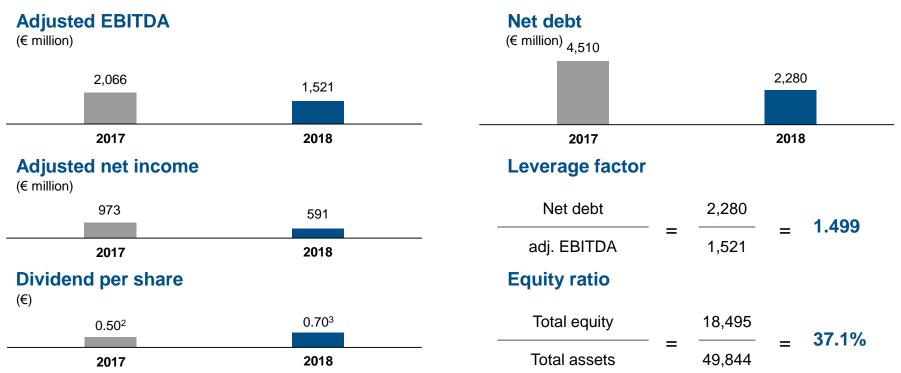
### **Key financials (RWE stand-alone<sup>1</sup>)**











<sup>&</sup>lt;sup>1</sup> Accounts for innogy as financial investment with its fair value and dividend payment. | <sup>2</sup> Ordinary dividend, excluding €1/share special dividend. | <sup>3</sup> Dividend proposal for RWE AG's 2018 fiscal year, subject to the passing of a resolution by the 3 May 2019 Annual General Meeting.

### **Group structure**











Operating business

**Financial** portfolio

Lignite & Nuclear







Lignite mining and power generation (lignite & nuclear)

**European Power** 





Power generation (hard coal, gas, hydro & biomass)

**Supply & Trading** 

innogy

















Renewables, Grid & Infrastructure, Supply

### RWE is transforming into a leading renewables player











Operating business Financial portfolio New Lignite & Nuclear **European Power** Supply & Trading Renewables 16.7% E.ON E.ON innogy RES 25% Gundremmingen Gas storage 37.9% Kelag E.ON **E.ON RES** 25.1% Amprion 12.5% Emsland





 $\sim 90^{1}\%$ 

Strengthening and future-proofing of the core operating business



 $\sim 10^{1}\%$ 

**Optimised financial** portfolio with stable and attractive dividends

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<sup>&</sup>lt;sup>1</sup> Expected adjusted EBITDA share in first year after closing of transaction.

### **Management Board**









**RWE AG** 



**Dr. Rolf Martin Schmitz**Chief Executive Officer



**Dr. Markus Krebber**Chief Financial Officer

#### **RWE Generation**



Roger Miesen CEO, COO



Katja van Doren CFO, CHO



Tom Glover CCO

#### **RWE Power**



**Dr. Frank Weigand** CEO, CFO

Dr. Lars Kulik

CTO Lignite



Ralf Giesen CHO



Nikolaus Valerius CTO Nuclear

#### **RWE Supply & Trading**



Andree Stracke CCO Origination & Gas Supply



Peter Krembel CCO Trading



**Dr. Michael Müller** CFO



**Tom Glover** CCO Commercial Asset Optimisation

Our top executives have on average **+20 years of experience** in the energy industry.

### **Supervisory Board**



**Experienced and diverse** 

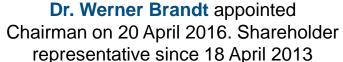
composition with broad skillset

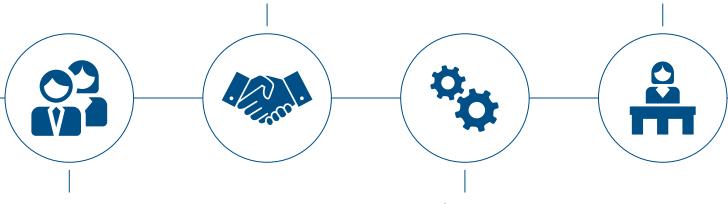
and 30% female representation











20 members. thereof 10 shareholder and 10 employee representatives Committees<sup>1</sup>: Executive, Audit, Personnel Affairs, Nomination, Strategy and Mediation

<sup>&</sup>lt;sup>1</sup> Only permanent committees listed. RWE AG | Factbook | March 2019

### Shareholder structure of RWE AG

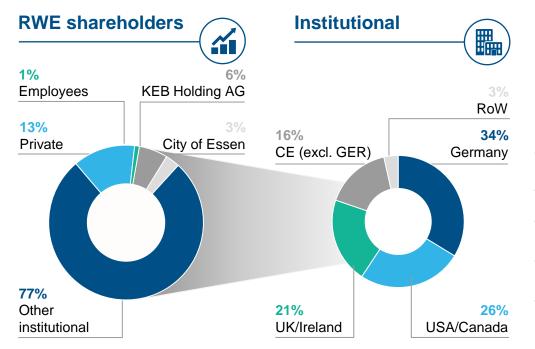












#### **Share indicators**



		2017	2018
Number of common shares	thousands	576,745	576,745
Number of preferred shares <sup>1</sup>	thousands	39,000	39,000
Total number of shares	thousands	614,745	614,745
Share price of common shares <sup>2</sup>	€	17.00	18.97
Share price of preferred shares <sup>2</sup>	€	14.33	18.84
Market capitalisation <sup>2</sup>	€ billion	10.3	11.7

### **Capital structure**

Total net debt









#### RWE stand-alone net debt (as of 31 Dec 2018)<sup>1</sup>

(in € billion)	
Financial assets and receivables	11.5
> Financial receivables against innogy	1.7
> Financial assets	9.8
Financial liabilities (incl. hybrid adjustments)	2.2
> Bonds and bank debt, Commercial paper	1.2
> Other financial liabilities	1.1
> Hybrid adjustments	-0.1
Net financial assets (incl. hybrid adjustments)	9.3
Provisions	11.6
> Nuclear provisions	5.9
> Mining provisions	2.5
> Pension provisions	3.2

#### RWE's issuances – hybrid bonds

3	(KA)
	( <b>k y</b> ,

in March 2012	(£750 m, 7.00
---------------	---------------

• in April 2015 • in April 2015

in June 2015

0%, 2019)²

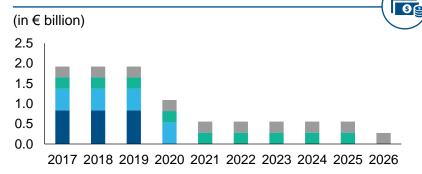
(€539 m, 2.75%, 2020)

(€282 m, 3.50%, 2025)

(\$317 m, 6.625%, 2026)



### Maturity profile of hybrid bonds<sup>3</sup>



<sup>&</sup>lt;sup>1</sup> Rounding differences may occur. | <sup>2</sup> Called to be redeemed on 20 March 2019. | <sup>3</sup> Assuming redemption at first call dates. RWE AG | Factbook | March 2019

2.3

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### **Credit rating**









Fitch affirms RWE at 'BBB', Stable Outlook

## **Fitch**Ratings

- On 5 October 2018 Fitch affirmed its rating view for RWE at BBB, stable outlook & upgraded RWE's short-term rating to F2 from F3
- The rating actions follow progress in the asset swap transaction with E.ON SE (BBB+/Stable), which will add a large renewable generation business to the mix and improve RWE's credit profile due to the quasiregulated character of the new business
- Fitch does not anticipate a major impact from the rising CO<sub>2</sub> and coal prices on RWE's conventional generation business, due to the high share of hedged positions at RWE and parallel increases in the wholesale electricity prices in the main markets of operations
- After acquisition of the renewables portfolio, Fitch sees some potential for positive rating action

#### Moody's confirms RWE's 'Baa3/Ba2', Stable Outlook

### Moody's

- On **17 May 2018** Moody's confirms its rating view for RWE at Baa3/Ba2, stable outlook. RWE's short-term rating is confirmed at P3
- The rating confirmation reflects Moody's expectation that the transaction with E.ON will transform RWE's profile. RWE's generation fleet will become more diversified and its average carbon intensity will decrease. Renewables, which have lower risk than conventional generation, given their typically fixed tariffs and limited exposure to merchant power under contracts, will account for some 55-60% of RWE's EBITDA
- It further reflects a material reduction in RWE's net debt to €4.5 billion as of end-December 2017 on the back of the proceeds from nuclear fuel tax compensation, stronger performance from commercial asset optimisation and implementation of cost cutting initiatives
- The above factors mitigate the risks associated with RWE's volatile generation, supply and trading businesses, coupled with the expected decline in the company's EBITDA as a result of lower power prices, declining volumes in nuclear and lignite production, and tight margins on spread generation business

# Corporate Responsibility (CR) focus areas and core value drivers

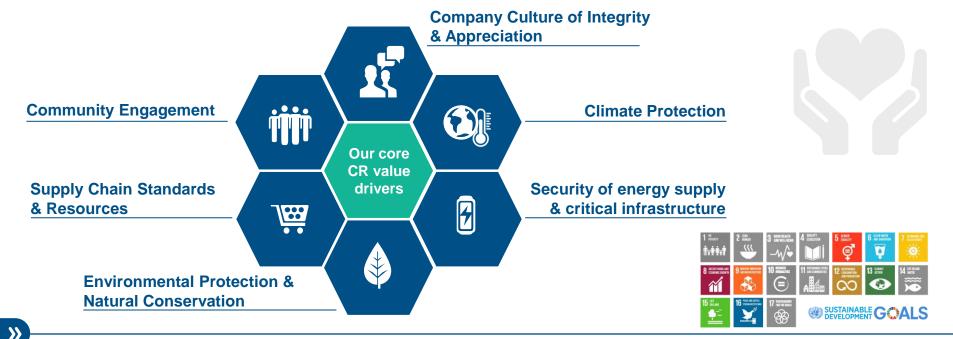












Sustainable management is an integral part of our strategy and operations by which we contribute to the company's success and the UN Sustainable Development Goals.

# RWE is on an ambitious path to reduce CO<sub>2</sub> emissions

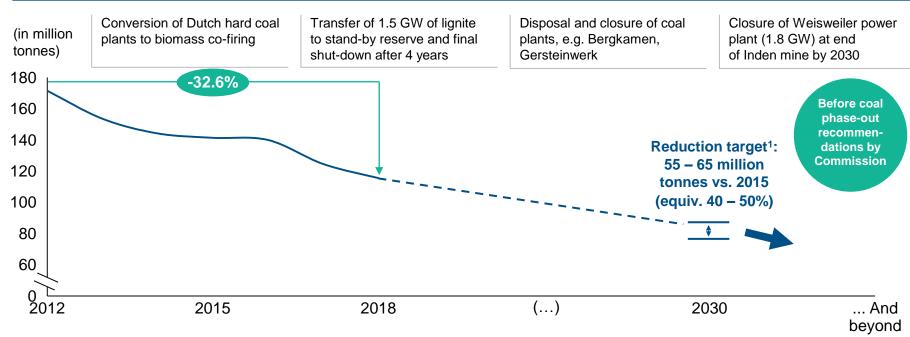








#### RWE's reduction path for CO<sub>2</sub> emissions in core markets<sup>1</sup> – our target before Commission recommendations



<sup>&</sup>lt;sup>1</sup> Referring to RWE stand-alone portfolio, excluding Mátra in Hungary and Denizli in Turkey. Figures do not include a potential impact on the generation portfolio as a result of recommendations from the Growth, Structural Change and Employment Commission.



# **Market data**



### The electricity market









#### Generation



Power plants

energy fuels

gas.

generate power from

sources of primary

Most common fuel

types are uranium

lignite and natural

(nuclear), hard coal,

Renewable sources





#### **Trading**

#### **Transmission**

#### Distribution



Transmission/distribution

substations



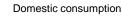






Industrial and services sector consumption

Retail/end user supply



- Power stations

- Acts as commercial hub for utilities. buying and selling energy in the wholesale market
- Traders also handle the commodity risk arising from fuel procurement

- High voltage
- Delivers electricity from power plants to local distribution power lines

Transmission substations

- Perceived to be a 'natural monopoly' and therefore it is regulated in most markets by the local regulator/ government
- Medium and lowvoltage, local power lines
- Delivers electricity to end users
- Perceived to be a 'natural monopoly', and therefore it is regulated in most markets by the local regulator/ government
- Power is bought by suppliers on the wholesale market and sold on to the customers (e.g. private households)
- Suppliers work in a competitive market and customers can choose any supplier to provide them with gas and electricity
- In a few markets retail remains regulated, e.g. Italy

include wind, hydro, photovoltaic (PV) and biomass

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### **Merit order**











The merit order refers to the order of use of power plants, determined by the marginal costs of generation technology

#### How is the power price set?



- · Power price is set by auction principle
- Consequently, prices are set by marginal costs. All available generating units in a given region will bid their units according to the individual variable operating costs, with the exception of those plants enjoying priority of dispatching
- · All dispatched plants get paid the same price
- Generators' gross margin is the difference between the market clearing price for power and their individual variable costs

#### What moves the price?



**Commodities (coal, gas):** Fuel is the single largest variable cost item for most generators. Commodity prices therefore have the largest impact on power prices in the (near) term.

**CO<sub>2</sub> price:** The CO<sub>2</sub> price is added – depending on emission factor – to each plant's marginal costs and therefore passed through to the customer. Power plants that emit less carbon than the marginal plant would benefit from an increasing CO<sub>2</sub> price and vice versa.

**Taxes:** Taxes can be applied to specific technologies/fuel or to the electricity price. Taxes on the fuel of the marginal plant are passed through to customers. If the tax rate varies by technology, it can lead to merit order changes.

**Supply/Demand:** More supply shifts merit order to the right, while less demand results in lower prices and vice versa.

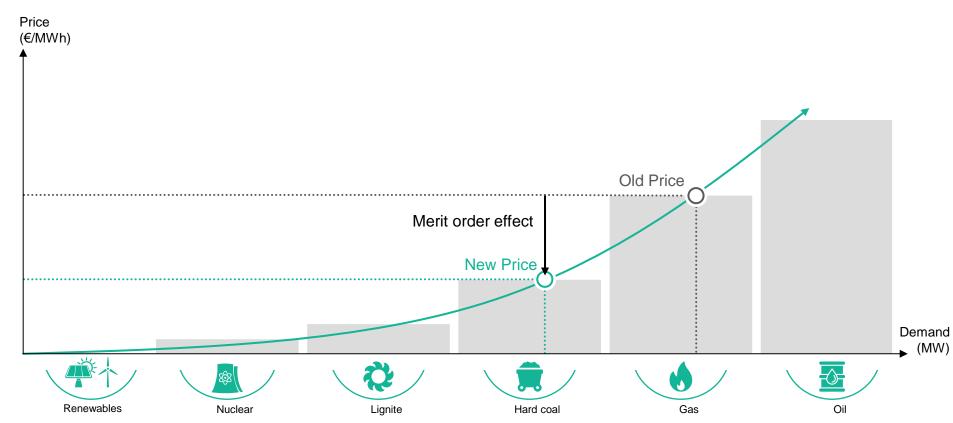


### Merit order model













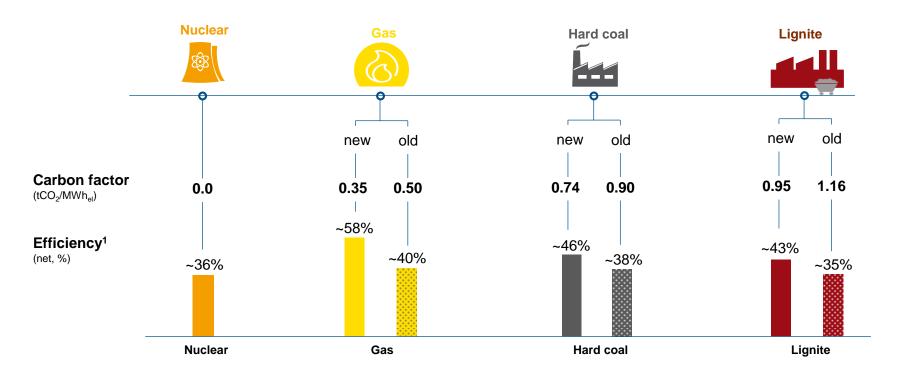








### Carbon factors and efficiencies by type of power plants



<sup>&</sup>lt;sup>1</sup> Efficiency of converting primary energy into electricity.

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### **Ancillary services**<sup>1</sup>

### Continuous balancing of power supply and demand







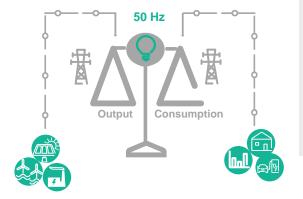


#### The balancing market:

- A market operated by Transmission Grid Operators (TSOs) to maintain the power/frequency balance
- It is needed to ensure a continuous and stable frequency in the short term (e.g. when unexpected incidents occurpower plant breakdown)

#### **Ancillary services:**

 Necessary tools / products which TSOs contract from generators in order to maintain system stability and security



#### **System products**

**Reactive power** (voltage support) provides the important function of voltage regulation

#### **Constraint Management**

**Countertrading** – grid operators deal on exchange or OTC (Continental)

(Regulated) Redispatch – ramp-down or ramp-up power stations to relieve power flows from congested grid lines Maintains healthy grid guality

#### **Energy products**

Frequency Control & Reserves – to maintain system frequency at  $50\text{Hz} \pm 1\%$  and to provide additional energy when needed

- UCTE / Germany: primary, secondary, tertiary and time control levels (FCR, aFRR/mFRR, RR)
- UK: frequency response (FFR, MFR, EFR) and reserve (Fast Reserve, STOR, BM start up)

Maintains energy balance

#### Security products / emergency assistance

**Blackstart** ability to restart a grid following a blackout

Intertrips – automatically disconnect a generator

**SO-SO trading** (system operator to system operator trades) – determines the direction of electricity flow

Dedicated to restarting the grid

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<sup>&</sup>lt;sup>1</sup> Range of functions / products which Transmission System Operators (TSOs) contract from generators in order to maintain system stability and security.

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### Overview of continental reserve category timescales











#### Reaction time



• 30 seconds (100%)

#### **System**

**Activation** 

Reserved capacity

**Auction** 

Remuneration

**Typical suppliers** 

## **Primary reserve**

- UCTE<sup>1</sup>
- Automatic and decentralised activation via governor control
- 3,000 MW in UCTF (600 MW in Germany)
- Weekly
- · Pav-as-bid
- Synchronised generators:<sup>2</sup> run-of-river plants, storage and pumped storage hydro plants, large-scale battery storage systems

#### Secondary reserve

- 5 minutes (100%)
- · Control area
- Centralised (TSO); active call through IT
- · Decided by TSO (2.500 MW in Germany)
- Weekly
- · Pav-as-bid
- Storage and pumped storage hydro plants; gas turbine power plants; CHP; large-scale battery storage systems

#### **Tertiary reserve**

- 7 15 minutes (100%)
- · Control area
- · Centralised (TSO): active call through phone / IT
- Decided by TSO (2,500 MW in Germany)
- Daily
- · Pay-as-bid
- Storage and pumped storage hydro plants; gas turbine power plants; CHP

A sudden drop in frequency triggers automated response to correct the frequency, followed by manual interventions by power system operators.





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<sup>&</sup>lt;sup>1</sup> The Union for the Coordination of the Transmission of Electricity.

<sup>&</sup>lt;sup>2</sup> Primary regulating units are required to reserve ~2% of their nominal power ('primary control reserve', updated every year).









RWE Group

Market

## **Europe**



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### RWE No. 2 in European power generation

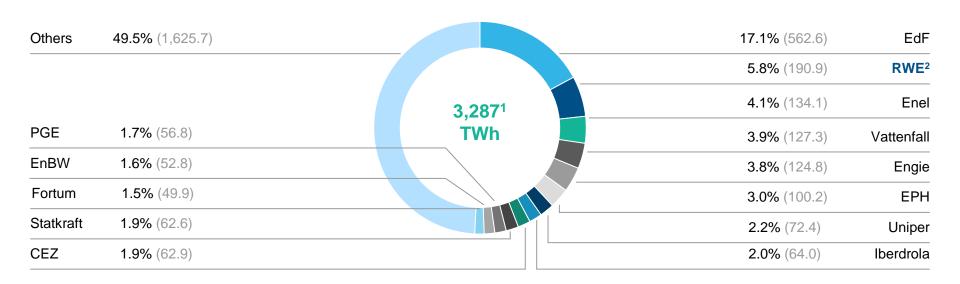








#### Share in EU 28 gross power generation (2017) | in % (TWh)



<sup>&</sup>lt;sup>1</sup> Gross electricity generation. | <sup>2</sup> Excl. innogy. | Source: BP Statistical review 2018; RWE Analysis. | Additional notes: Data as shared in relevant annual reports 2017; EnBW values for 2016.

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### EU 28 power generation and capacity mix



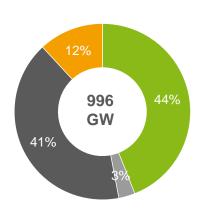




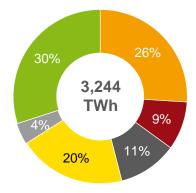


#### Net installed capacity in 2017

	GW
Nuclear	118
Fossil fuels (lignite, hard coal, gas, oil, mixed fuels)	409
Other (hydro, pumped storage, waste, other non-RES)	30
Renewables	439



#### Net generation in 2017





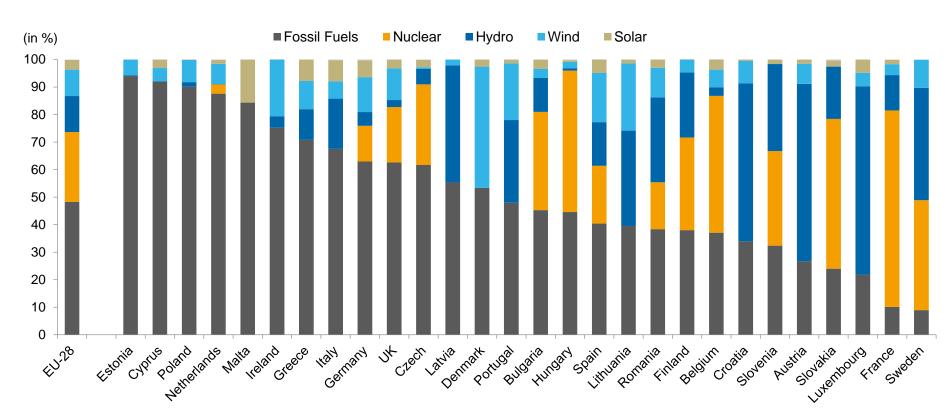
### EU 28 power generation by source<sup>1</sup>













# Decreasing secured capacity leads to tightening market

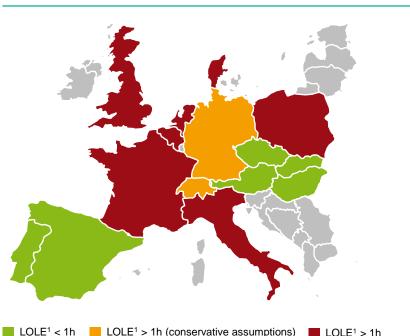






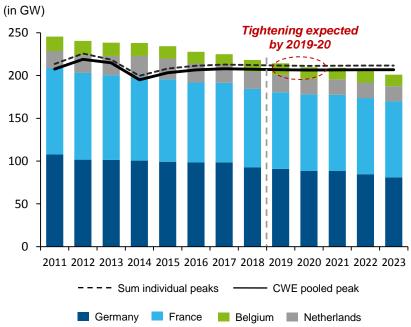


#### Loss of load expectation (LOLE)<sup>1</sup> in Europe 2025



# <sup>1</sup> Expected number of hours where load cannot be supplied by local resources and imports. Source: Entso-E Mid term adequacy forecast 2017, Sandbag 'The European Power Sector 2017', RWE analysis. RWE AG | Factbook | March 2019

#### Demand-supply balance at peak load in CWE



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### Physical cross border flows<sup>1</sup> via interconnectors

Sum of

exports

486

23.310

5,188

8,170

9,190

29,967

28.104

83,443

10,620

5,059

14,588

2,147

2,147

3,526

2,460

4.780

6,926

Sum of imports

3.402

31.039

3,348

14,198

3,701

36.001

15.074

28,076

15,334

2,328

23,759

22,590

22,590

19,917

8,686

12.157

19,803

AL

AT

BA

BE

BG

CH

CZ

DE

DK

EE

ES

FI

FR

GB<sup>1</sup>

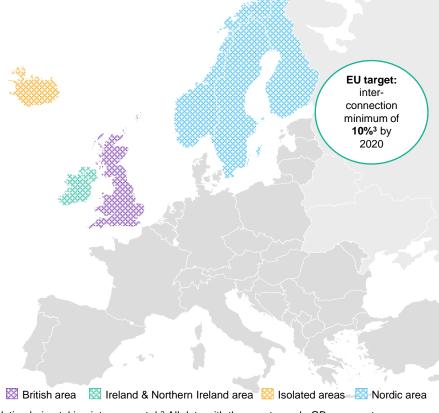
GR

HR

HU

Balance

lance		Sum of imports	Sum of exports	Balance
2,916	IE	1,107	1,787	-680
7,729	IT	42,881	5,131	37,750
-1,840	LT	11,926	3,249	8,679
6,028	LU	7,541	1,366	6,175
-5,489	LV	4,072	4,136	-46
6,034	ME	3,331	2,202	1,129
-13,030	MK	4,199	2,227	1,972
-55,367	NL	22,633	18,736	3,897
4,714	NO	5,904	20,830	-14,926
-2,731	PL	13,271	10,984	2,287
9,171	PT	5,507	8,190	-2,683
9,171	RO	3,192	6,087	-2,895
20,443	RS	7,021	5,679	1,342
16,391	SE	13,831	32,982	-19,151
6,228	SI	9,133	9,556	-423
7,377	SK	15,565	12,535	3,030
12,877	TR	2,688	3,291	-603



Market

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<sup>1</sup> Consolidated yearly values might differ from detailed flow data of each country due to ex-post consolidation being taking into account. | 2 All data with the country code GB represents statistical data as sum of England. Northern Ireland. Scotland and Wales. 13 In relation to installed capacity of each country. I Source: entso-e. Statistical Factsheet 2017.





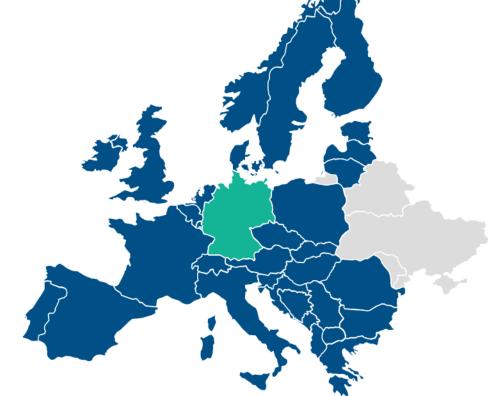




RWE Group Market



## **Germany**



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### RWE's market share for 2017









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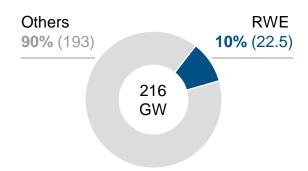
Market share in % (in GW)

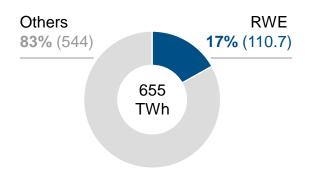
#### **Total gross power generation**

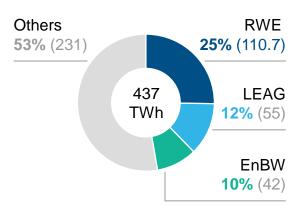
Market share in % (in TWh)

#### Conventional<sup>1</sup> power generation

Market share in % (in TWh)







11

RWE has leading position in German power generation market.

Note: Market data as of 2017. RWE power generation 2018 and generation capacity as of 1 January 2019. 

<sup>1</sup> Excluding renewables (hydro, biomass, wind, solar). | Source: BDEW; Annual Reports (2017); RWE analysis.



### Overview of power generation mix



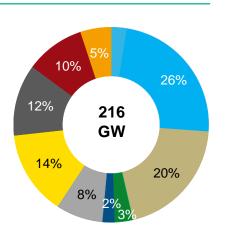






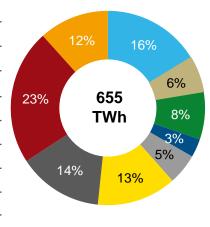
#### Net installed capacity<sup>1</sup> 2017

	in GW
Nuclear	10.8
Lignite	20.9
Hard coal	25.3
Gas	29.8
Other	16.6
Hydro	5.6
Solar	43.2
Wind	55.9
Biomass & waste	7.7



#### **Gross power generation 2017**

	in TWh
Nuclear	76.3
Lignite	147.5
Hard coal	92.6
Gas	86.5
Other	33.6
Hydro	20.2
Solar	39.9
Wind	106.6
Biomass & waste	51.4





- Almost 50% of German power generation is based on nuclear and coal (hard coal and lignite)
- Germany agreed on nuclear exit by 2022, reducing installed capacity by ~11 GW



### **Load factors**





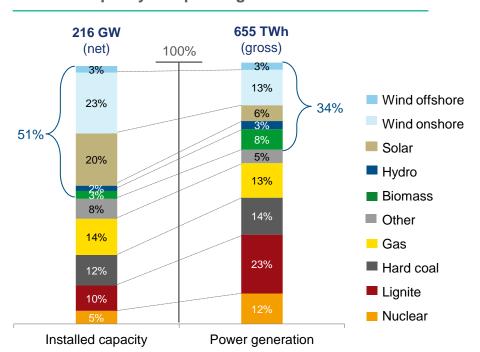
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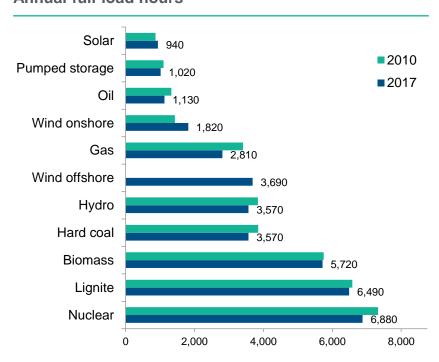


RWE operational data

#### Installed capacity and power generation 2017<sup>1</sup>



#### Annual full-load hours



 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Preliminary numbers. | Source: BDEW; Fraunhofer.



### **Development of power generation mix**

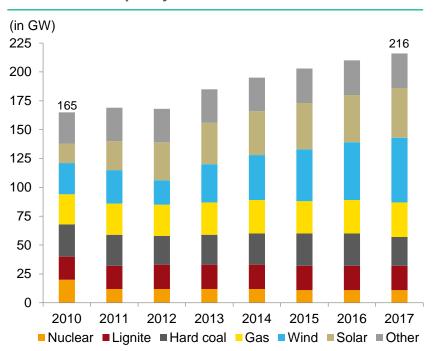




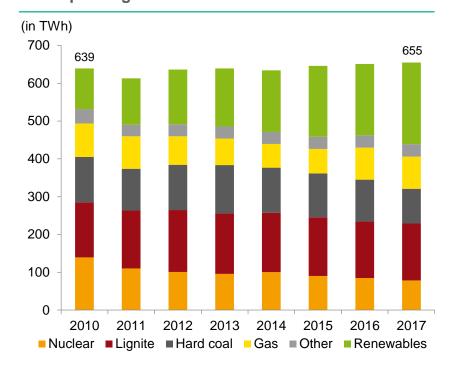




#### **Net installed capacity**



#### **Gross power generation**



Source: BDEW; BMWi.



### **Merit order 2017**

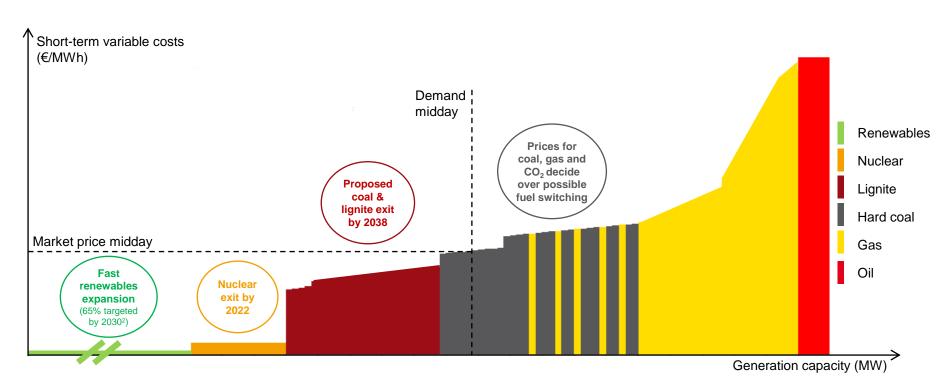
# WE Group Ma







### The electricity supply curve in Germany<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Merit order is based on variable costs (mainly fuel and CO<sub>2</sub> costs) only. It does not include the fixed costs which have to be covered by power plant margins. | <sup>2</sup> Renewables share of power consumption amounted to about 35% in 2017. | Source: RWE analysis.







data

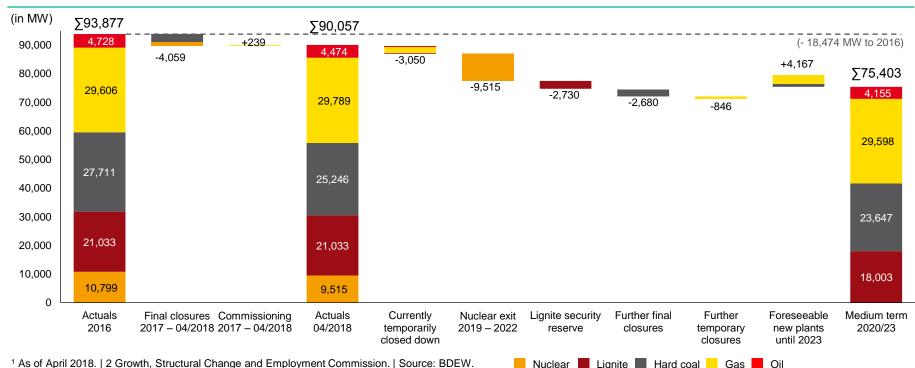






### **Expected tightening due to decline** in secured capacity

Expected development of conventional installed capacity<sup>1</sup> – before coal phase-out recommendations by Commission<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> As of April 2018, | 2 Growth, Structural Change and Employment Commission, | Source: BDEW. RWE AG | Factbook | March 2019

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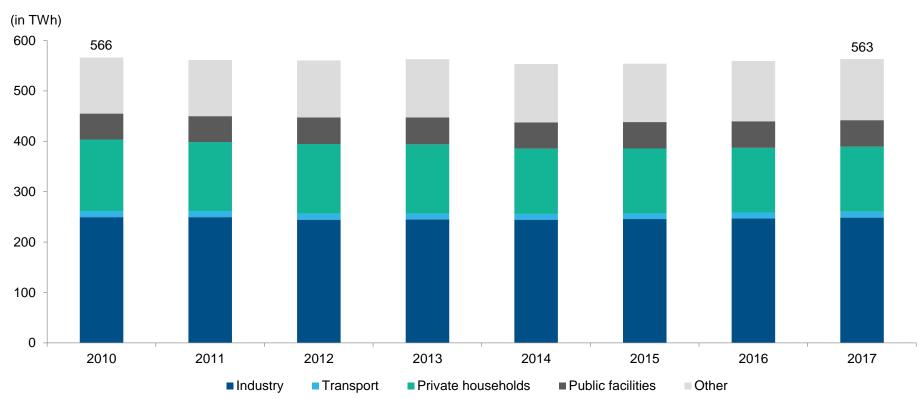
## **Electricity consumption by sector**











Source: BDEW, Apr 2018. RWE AG | Factbook | March 2019



## **Breakdown of domestic electricity prices**



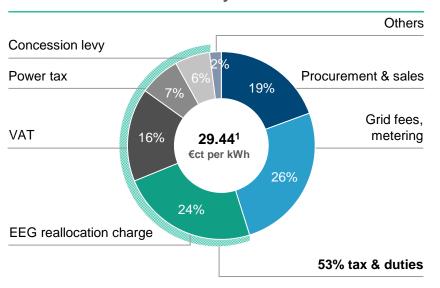




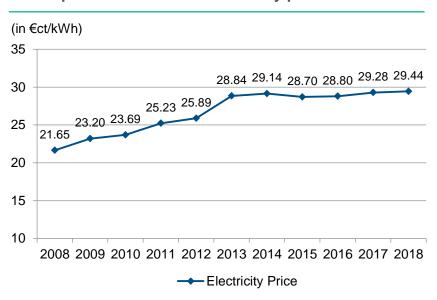




#### Cost breakdown of electricity for households



### **Development of domestic electricity prices**

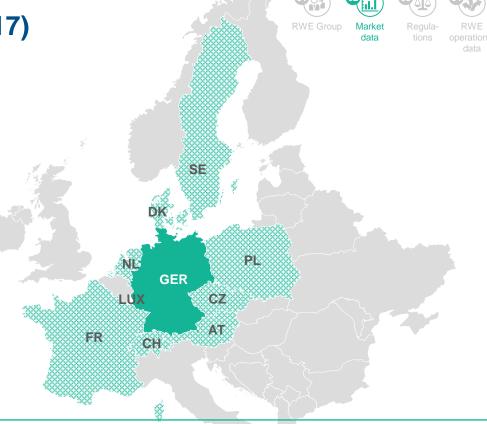


Despite a significant wholesale price reduction household electricity prices increased due to higher levies and grid fees.

<sup>&</sup>lt;sup>1</sup> Average electricity price in 2017 per household. | Source: stromauskunft.de; strom-report.de; BDEW. RWE AG | Factbook | March 2019



(in GWh)	Sum of imports	Sum of exports	Balance
AT	3,841.5	19,193.5	-15,352.0
СН	1,557.5	19,285.0	-17.727,5
CZ	5,551.0	9,044.0	-3,493.0
DK	5,273.0	4,101.0	1,172.0
FR	6,991.0	2,934.0	4,057.0
LUX	1,339.0	6,149.0	-4,810.0
NL	1,362.0	15,115.0	-13,753.0
PL	0	7,341.0	-7,341.0
SE	2,147.0	273	1,874,0
SUM	28,062.0	83,435.5	-55,373.5



In 2017, Germany had a net export balance of 55.4 TWh.

11

Source: entso-e, Statistical Factsheet 2017. RWE AG | Factbook | March 2019











RWE Group

Market

Regulations

operational data





## RWE's market share for 2017











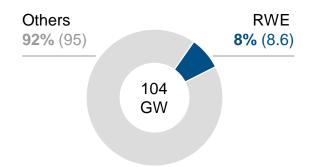
Market share in % (in GW)

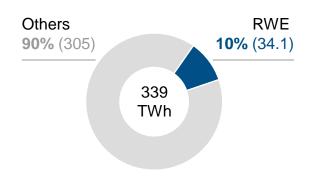
### **Total gross power generation**

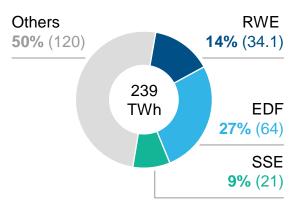
Market share in % (in TWh)

### Conventional<sup>1</sup> power generation

Market share in % (in TWh)







33

RWE ranked second in UK power generation market.

Note: Market data as of 2017. RWE power 2018 and generation capacity as of 1 January 2019.

<sup>1</sup> Excluding renewables (hydro, biomass, wind, solar). | Source: Digest of UK Energy Statistics (Dukes) 5.6, 5.7 (gov.uk); Annual Reports (2017); RWE analysis. RWE AG | Factbook | March 2019



## Overview of power generation mix



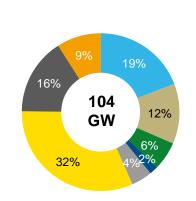






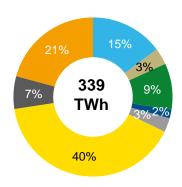
#### **Net installed capacity 2017**

	In GW
Nuclear	9.4
Hard coal	16.3
Gas	32.9
Other	4.4
Hydro	1.9
Biomass	6.0
Solar	12.8
Wind	19.8



## **Gross power generation 2017**

	In TWh
Nuclear	70.3
Hard coal	22.5
Gas	136.7
Other	9.7
Hydro	5.9
Biomass	31.9
Solar	11.5
Wind	50.0





- 68% of UK generation is based on firm capacity (natural gas, hard coal and nuclear)
- UK government targets to phase out unabated coal fired electricity generation by October 2025



## **Load factors**

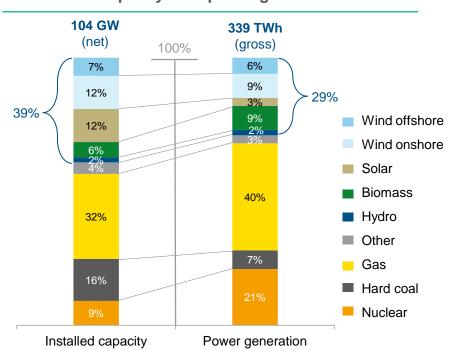




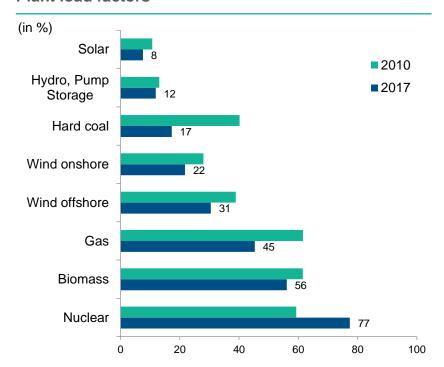




## Installed net capacity<sup>1</sup> and power generation 2017



#### Plant load factors<sup>2</sup>



Source: Digest of UK Energy Statistics (Dukes) 5.7, 5.10, 6.4, 6.5 (gov.uk) RWE AG | Factbook | March 2019



## **Development of power generation mix**



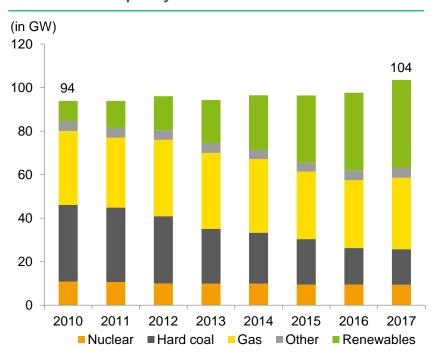


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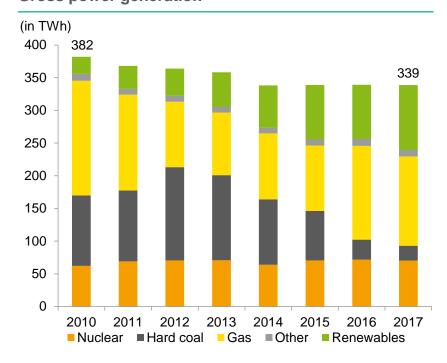




#### **Net installed capacity**



## **Gross power generation**



Source: Digest of UK Energy Statistics (Dukes) 5.6, 5.7, 6.4 (gov.uk)
RWE AG | Factbook | March 2019



## Merit order 2017

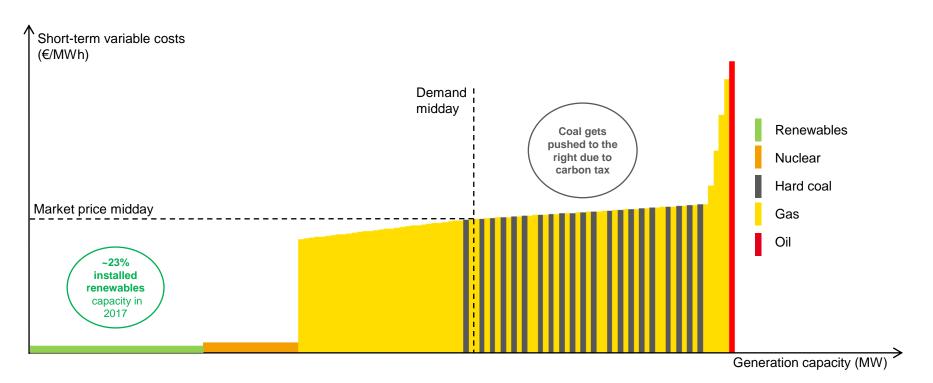
## WE Group M







## The electricity supply curve in the UK<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Merit order is based on variable costs (mainly fuel and CO<sub>2</sub> costs) only. It does not include the fixed costs which have to be covered by power plant generating.

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# **Expected tightening due to decline** of secured capacity

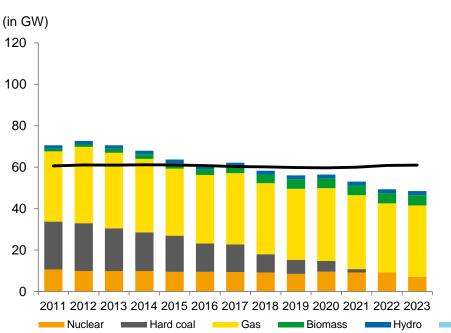




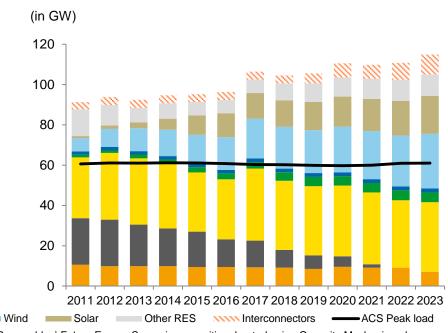




Wholesale market capacity (gross) and peak demand<sup>1</sup>



#### ...with intermittent renewables & interconnectors



<sup>&</sup>lt;sup>1</sup> Future capacities and average cold spell peak demand taken from National Grid's 'Community Renewables' Future Energy Scenario; capacities derated using Capacity Mechanism derating factors / Ofgem Wind Capacity Factor Historical Capacity Changes from DUKES 2017. 'Other renewables' includes PV derated to 0.

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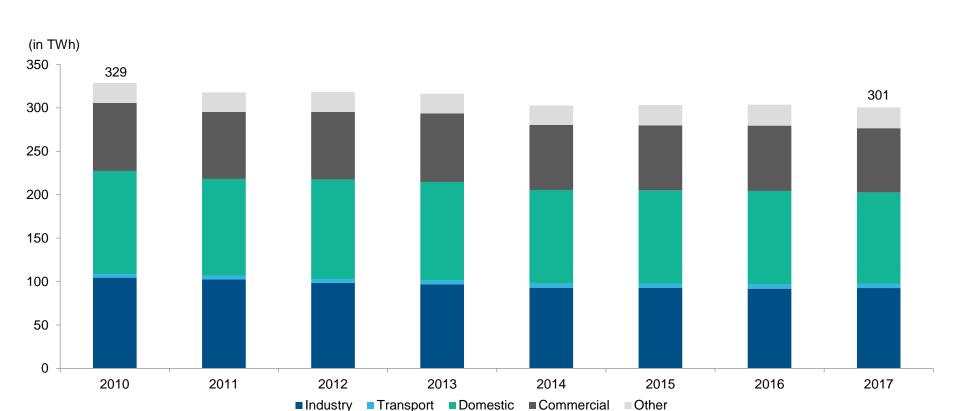
## **Electricity consumption by sector**











Source: Dukes 5.2 (gov.uk).



## **Breakdown of domestic electricity prices**

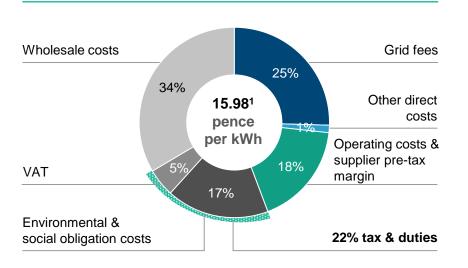




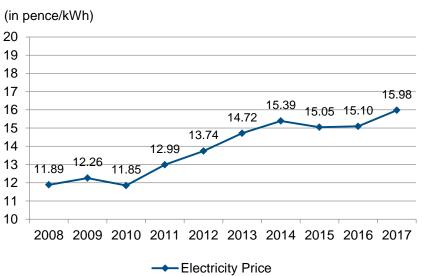




#### Cost breakdown of electricity for households



### **Development of domestic electricity prices**



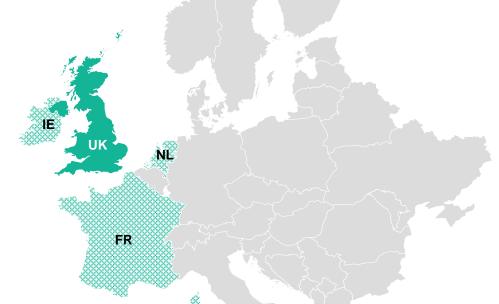
Household electricity prices more than doubled over the last 15 years but have **not** moved significantly since 2014. In winter 2018/2019, price caps for standard variable energy tariffs were introduced.

<sup>&</sup>lt;sup>1</sup> Based on consumption of 3,800 kWh/year including tax. | Source: gov.uk; ofgem.gov.uk. RWE AG | Factbook | March 2019



Physical cross-border flows (2017)

(in GWh)	Sum of imports	Sum of exports	Balance
FR	11,119	2,207	8,912
IE	1,787	1,107	680
NL	7,009	194	6,815
SUM	19,915	3,508	16,407



In 2017, United Kingdom had net imports of 16.4 TWh.

11

Source: entso-e, Statistical Factsheet 2017. RWE AG | Factbook | March 2019











RWE operations



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## **Netherlands**





## RWE's market share for 2017









perational data



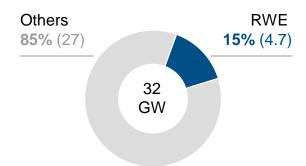
Market share in % (in GW)

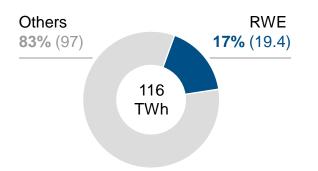
#### **Total gross power generation**

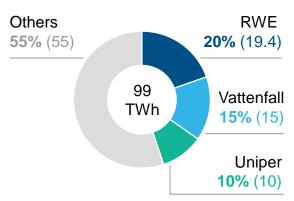
Market share in % (in TWh)

### Conventional<sup>1</sup> power generation

Market share in % (in TWh)







33

RWE has leading position in the Dutch power generation market.

Note: Market data as of 2017. RWE power generation 2018 and generation capacity as of 1 January 2019.

<sup>1</sup> Excluding renewables (hydro, biomass, wind, solar). | Source: BDEW; Annual Reports (2017); RWE analysis. RWE AG | Factbook | March 2019



## Overview of power generation mix



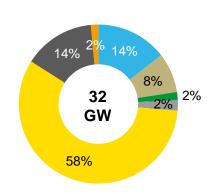






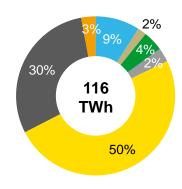
Net installed capacity 2017

	In GW
Nuclear	0.5
Hard coal	4.6
Gas	18.4
Other	0.7
Hydro	0.04
Biomass & other	0.5
Solar	2.6
Wind	4.6



## **Gross power generation 2017**

	In TWh
Nuclear	3.4
Hard coal	34.5
Gas	57.8
Other	3.3
Hydro	0.1
Biomass & other	4.7
Solar	2.1
Wind	10.5





- 80% of Dutch generation is based on gas and hard coal
- Netherlands is planning to end electricity generation from coal by 2030



## **Load factors**

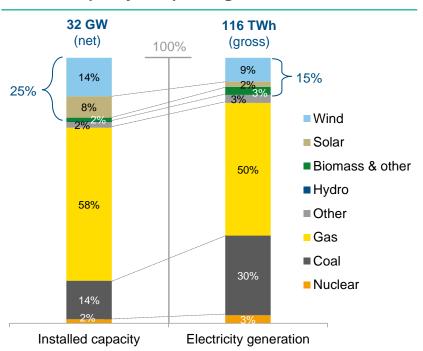




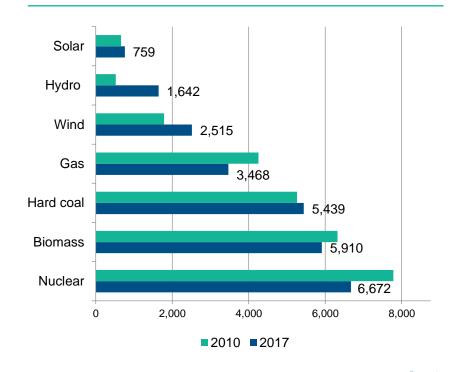




#### Installed capacity and power generation 2017



#### Annual full-load hours



Source: CBS.

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## **Development of power generation mix**

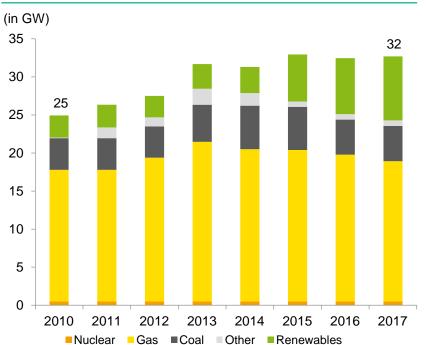






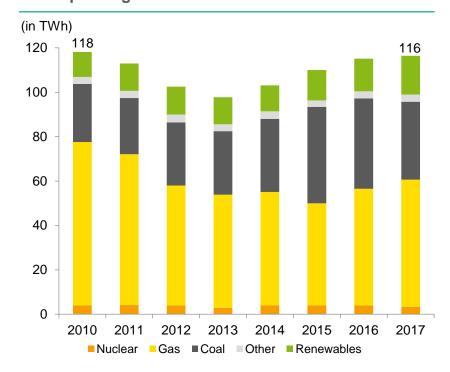


### **Net installed capacity**



Nuclea
Source: entso-e; CBS.

## **Gross power generation**





## Merit order 2017

## 102

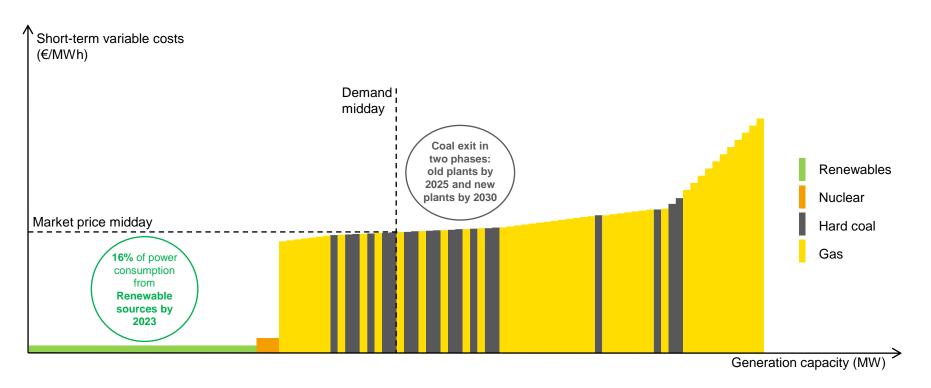








## The electricity supply curve in the Netherlands<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Merit order is based on variable costs (mainly fuel and CO<sub>2</sub> costs) only. It does not include the fixed costs which have to be covered by power plant margins.

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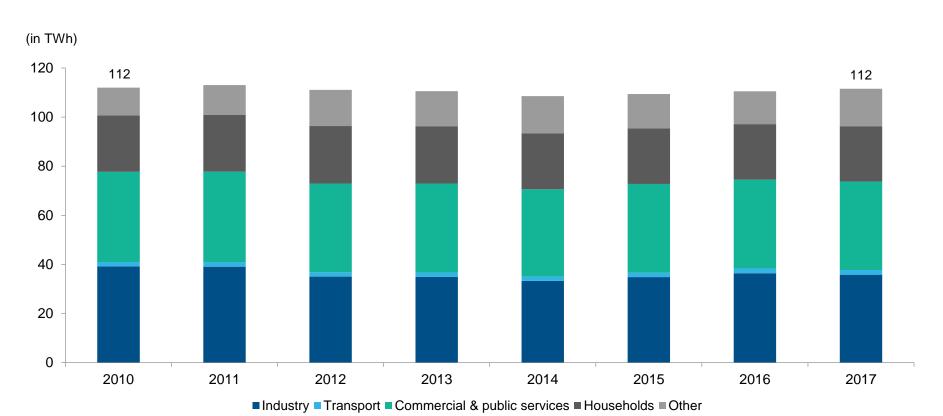
## **Electricity consumption by sector**











Source: eurostat.



## **Breakdown of domestic electricity prices**

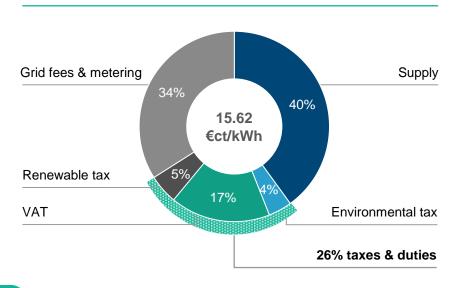




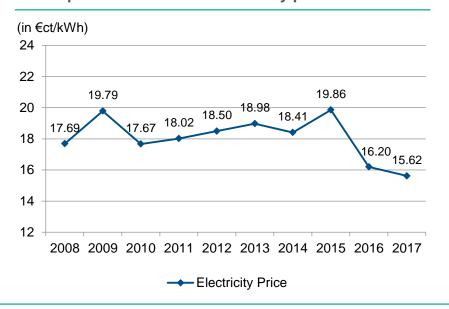








## **Development of domestic electricity prices**



Over the last 9 years the electricity price **decreased** by 12%.

<sup>&</sup>lt;sup>1</sup> From a consumption of 2,500-5,000 kWh on average price level. | Source: eurostat. RWE AG | Factbook | March 2019



Physical cross-border flows (2017)

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(in GWh)	Sum of imports	Sum of exports	Balance
BE	2,170	10,251	-8,081
DE	15,115	1,362	13,753
GB	194	7,009	-6,815
NO	5,067.5	110	4,957.5
SUM	22,546.5	18,732	3,784.5

NO GB DE

In 2017, the Netherlands had a net import balance of 3.8 TWh.

Source: entso-e, Statistical Factsheet 2017. RWE AG | Factbook | March 2019



# Regulations

# Major regulatory measures for the European utility markets









	Market design	Energy efficiency	CO <sub>2</sub> reduction	Conventional generation
EU	Revised Electricity Market Regulation; approval by EU Parliament and Council expected for H1 2019	Revised Energy Efficiency Directive 2018	EU Emissions Trading     Scheme     EU long term (2050) GHG     emissions reduction strategy;     currently in development	Regulation on emissions of air pollutants:     IED     BREF-LCP     National Emissions Ceiling Directive
Germany	<ul> <li>Revised grid fee system</li> <li>Acceleration of grid expansion &amp; new provisions for redispatch</li> <li>Prolongation of CHP support</li> <li>Renewable Energy Act (REA)</li> </ul>	National Energy Efficiency Action Plan	<ul><li>Climate Action plan 2050</li><li>Climate act 2019</li></ul>	<ul> <li>Climate Action Plan 2050: proposals for coal phase-out</li> <li>BREF-LCP; currently in implementation</li> <li>National Emissions Ceilings Directive implementation</li> <li>Nuclear exit &amp; final storage regulation</li> </ul>
UK	Energy Market Reform (EMR); currently under 5 year review Capacity market currently suspended	Smart Meter roll out	Carbon Price Support (Tax)	<ul><li>BREF LCP implementation</li><li>Gas charging review</li><li>Coal phase out (by 2025)</li></ul>
3 P		<ul> <li>ECO (Energy Company Obligation)</li> <li>Reduction of carbon emissions and financial support of energy efficiency improvements</li> </ul>		
NL	Preparations for revision of energy law	Climate Agreement	Introduction of national CO <sub>2</sub> price floor	Coal phase out: end of 2024 for plants built in the 1990s and end of 2029 for plants built in 2000 and thereafter
		Execution of National Energy Agreen		



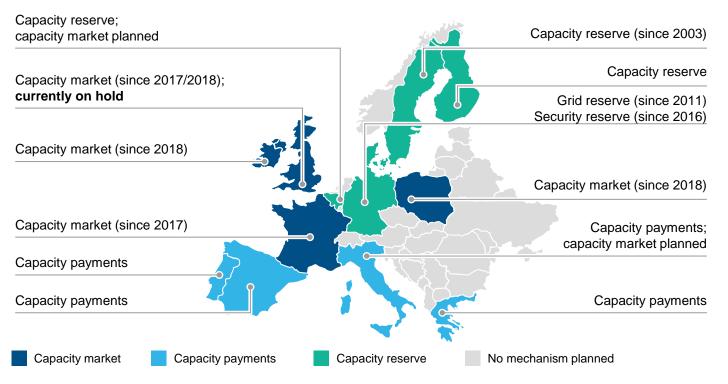
## **Capacity mechanisms in Europe**











Different approaches and implementation at national level



## **European climate action**











#### **Key EU targets for 2020**

- 20% cut in **greenhouse gas emissions** compared with 1990
- 20% of total energy from renewables
- 20% increase in energy efficiency

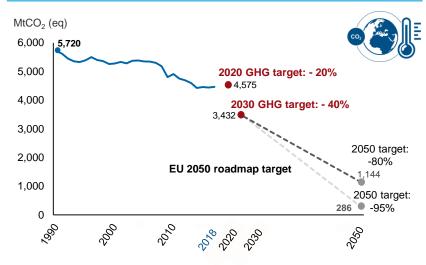
#### **Key EU targets for 2030**

- At least 40% cut in greenhouse gas emissions compared with 1990
- At least 27% of total energy from renewables
- At least 27% increase in energy efficiency

#### Long-term goal

- In 2011, the EU Commission introduced a roadmap for a competitive lowcarbon Europe by 2050 with a GHG reduction target of 80% to 95%
- In November 2018, the Commission presented an updated long-term vision in line with the Paris Agreement objective to keep the global temperature increase to well below 2°C and pursue efforts to keep it to 1.5°C.
- The EU Council will decide on which long-term goal will potentially be chosen. by mid 2019 before the UN Global Climate Summit on 23 September 2019

#### EU greenhouse gas emissions targets



Key target is the prevention of dangerous climate change: "Global warming has to be limited to below 2°C compared to the average temperature in pre-industrial times to prevent the most severe impacts of climate change and possibly catastrophic changes in the global environment."



## **EU Emissions Trading System**









#### Overview

- · Established by the Emission Trading Directive
- Entered into force on 1 January 2005, in the context of international mitigation commitments by the EU under the Kyoto Protocol
- Operates in 31 countries (all 28 EU countries plus Iceland, Liechtenstein and Norway)
- Limits emissions from more than 11,000 energy-intensive installations (power stations & industrial plants) and airlines operating between these countries
- Covers around 45% of the EU's greenhouse gas emissions
- Extends over following gases: carbon dioxide (CO<sub>2</sub>), nitrogen oxide (NO<sub>x</sub>) & perfluorocarbons (PFC)

#### **Functioning**

- Based on 'cap and trade' system, whereby a cap is set on the total amount of greenhouse gases that can be emitted by installations covered by the system
- · The cap is reduced over time so that total emissions fall
- Within the cap, companies receive or buy emission allowances which they can trade with one another as needed
- After each year a company must surrender enough allowances to cover all its emissions
- Emissions not covered by an allowance incur a fine of €100 per tonne
- If a company reduces its emissions, it can keep the spare allowances to cover its future needs (banking) or else sell them to another company that is short of allowances

**>>** 

The EU Emissions Trading Scheme (EU-ETS) is the key tool for reducing greenhouse gas emissions from industry within the European Union.



## **EU Emissions Trading System**









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2005 - 2012

2013 - 2020

2021 - 2030

## **Emissions reduction target of 43%**

#### Phase 1: 2005-07

- Established as pilot to prepare for phase 2
- Allocation of allowances exceeded overall actual emissions
- No banking of excess allowances into phase 2

#### Phase 2: 2008-2012

- Coincided with first commitment period of Kyoto Protocol
- Individual national allocation plans to meet specific reduction targets

#### **Phase 3** (changes compared to Phase 1&2)

- Emissions reduction target: 21% by 2020 compared to 2005
- Single EU cap applies instead of the previous system of national ceilings; linear reduction factor of 1.74% per annum
- Auctioning as standard method for issuing emission allowances (in power sector), and harmonised allocation rules for allowances that continue to be issued free of charge
- More industries and gases are included
- Promotion of innovative renewable energy technologies, carbon capture and storage under the NER 300 programme, 300 Mt allowances have been auctioned to receive the funds with which projects were supported
- Revision of legal framework in 2018 to strengthen Market Stability Reverse (MSR) to reduce total number of allowances in circulation (refer to following pages for details)

#### Phase 4 (main points of revision)

- Emissions reduction target: 43% by 2030 compared to 2005
- Increase of annual reduction of emission allowances to 2.2% per annum from 2021
- Strengthening of Market Stability Reserve (MSR) to reduce total number of allowances in circulation
- Free allocation of allowances to ensure international competitiveness of industries affected by the risk of carbon leakage is to be pursued while ensuring that rules governing the determination of free allocation are focused on technological progress



## **EU Emissions Trading System Market Stability Reserve (MSR)**









#### Introduction

- In 2015, the Council and the European Parliament took the decision to establish a Market Stability Reserve (MSR) under the EU Emissions Trading System
- The MSR will operate as of 2019
- Purpose of the MSR is to avoid the EU carbon market operating with a large structural surplus of allowances, with the associated risk that this prevents the EU ETS from delivering the necessary investment signal to deliver on the EU's emission reduction target in a cost-efficient manner
- The decision states that, by 15 May each year and starting in 2017, the Commission shall publish the Total Number of Allowances in Circulation (TNAC). This figure determines whether allowances intended to be auctioned in the subsequent year should be placed into the reserve

#### **Functioning**

- Operational since January 2019
- Functions automatically when total number of allowances in circulation is outside of a predefined range
- Allowances are added to the reserve, if the total number of allowances in circulation exceeds the threshold of 833 million allowances, by 24%¹ of the TNAC (applicable 2019-2023²)
- Allowances are released from the reserve, if the total number of allowances in circulation is lower than 400 million allowances
- Allowances are added to the reserve by auctioning less, and released from the reserve by auctioning 100 million more allowances in future
- From 2023, allowances held in the MSR above the previous year's auction volume will be cancelled

Publication of the total number of allowances in circulation, on the basis of which allowances will be added to or released from the reserve, is a key element for the operation of the reserve.

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**>>** 

<sup>&</sup>lt;sup>1</sup> For January to August 2019 only 16% of TNAC will be placed into MSR. | <sup>2</sup> Will change to 12% after 2023 except future revision decides otherwise. Source: ec.europa.eu/clima/policies/ets\_en.



## **EU Emissions Trading System**







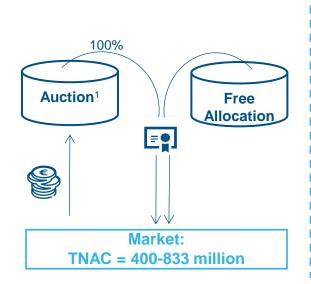


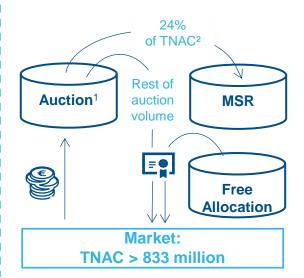
## **Functioning of Market Stability Reserve (MSR)**

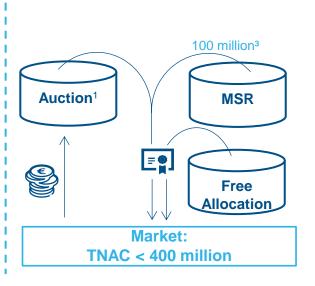
#### No action needed

#### Addition to reserve

#### Release from reserve







<sup>157%</sup> of total number of allowances to be auctioned (2013-2020); volumes will be reduced accordingly by 264 million allowances beginning Jan 2019.

<sup>&</sup>lt;sup>2</sup> 16% Jan-Aug 2019 / 24% Aug 2019-Dec 2023. | <sup>3</sup> To be added on future auction. | Source: ec.europa.eu/clima/policies/ets\_en.



## **EU Emissions Trading System**









## Total number of allowances in circulation (TNAC)

There are three different elements that determine the total number of allowances in circulation (TNAC):

- Supply of allowances since 1 January 2008
- Verified emissions and cancelled allowances (demand)
- Holdings of the MSR

TNAC = Supply - (Demand + allowances in MSR)

Supply <sup>1</sup>		Demand <sup>1</sup>		MSR holdings <sup>1</sup>	
Banking from Phase 2	1,749,540,826	Tonnes of verified emissions from installations under the EU	8,942,239,207		
Total number of allowances allocated for free	4,402,755,035	ETS between 1 January 2013 and 31 December 2017			
Total number of allowances auctioned <sup>2</sup>	3,725,458,000	and 31 December 2017			
Allowances monetised by the European Investment Bank (NER300)	300,000,000	Allowances cancelled in accordance with Article 12(4) of	278,524		
International credit entitlements exercised by installations in respect of emissions	419,338,468	Directive 2003/87/EC by 31 December 2017			
Sum (supply)	10,597,092,329	Sum (demand)	8,942,517,731	Number of allowances	0

### Total number of allowances in circulation = 1,654,574,598

<sup>1</sup> As of 31 December 2017. | 2 In line with the agreed MSR rules, the auction volumes will be reduced accordingly by 264 million allowances beginning in January 2019. Source: ec.europa.eu/clima/policies/ets en.



## **German Climate Action Plan 2050**

Principles and objectives of German government's climate policy









## Key elements

- Long-term target: based on the guiding principle of extensive greenhouse gas neutrality in Germany in the second half of the century
- Guiding principles and transformative pathways as a basis for all areas of action by 2050
- Milestones and targets as a framework for all sectors
- · Strategic measures for every area of action
- Establishment of a learning process which enables the progressive raising of ambition envisaged in the Paris Agreement
- Legal implementation in 2019 planned

Sector (in million tonnes of CO <sub>2</sub> equivalent)	1990	2014	2030	2030 <sup>1</sup>
Energy	466	358	175-183	62-61 %
Buildings	209	119	70-72	67-66 %
Transport	163	160	95-98	42-40 %
Industry	283	181	140-143	51-49 %
Agriculture	88	72	58-61	34-31 %
Subtotal	1,209	890	538-557	56-54 %
Other	39	12	5	87 %
Total	1,248	902	543-532	56-55 %

The Climate Action Plan sets targets for all sectors to achieve Germany's domestic climate targets in line with the Paris Agreement.

<sup>&</sup>lt;sup>1</sup> Reduction in % compared to 1990. | Source: Climate Action Plan 2050 (BMU). RWE AG | Factbook | March 2019



## **German Climate Action Plan 2050**









## **Growth, Structural Change and Employment Commission**

- Growth, Structural Change and Employment Commission introduced in mid 2018 to develop a proposal for an action programme for climate protection and economic development in the affected regions of coal generation
- The Commission was based within the Federal Ministry for Economic Affairs and Energy and worked together with other government ministries as well as with the regions, municipalities, commerce, branches of industry, regional stakeholders and NGOs
- Representatives from parliament, business, science, trade unions, NGOs and the affected regions
- Deliverables of the Commission:
  - Structural Change: develop a proposal for a mix of instruments targeting economic development, structural change, social
    compatibility and climate action. This includes the investments required in sectors and regions affected by the structural
    change and the financing of these investments
  - National Emissions Target 2020: develop a proposal for measures to help reduce the gap between emissions target and actual emissions
  - National Emissions Target 2030: develop a proposal for measures to ensure the achievement of the 2030 emissions target
  - Coal Exit: develop a proposal for a timetable for an end to coal-fired generation

<sup>&</sup>lt;sup>1</sup> https://ec.europa.eu/clima/citizens/eu\_en. | Source: Climate Action Plan 2050 (BMU); komission-wsb.de. RWE AG | Factbook | March 2019



## **German Climate Action Plan 2050**



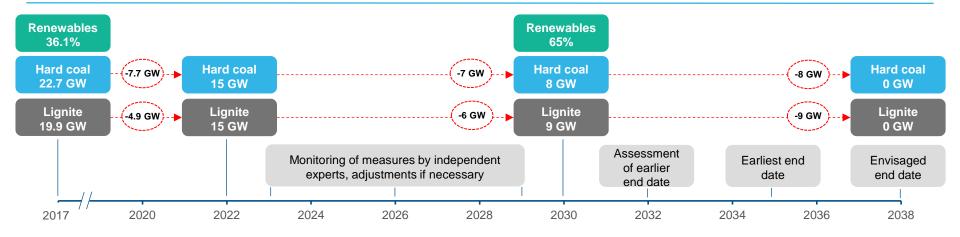






## **Envisaged phase-out of coal-fired power generation**

#### Recommendations by the Commission for Growth, Structural Change and Employment of 26 January 2019



- Net closures (on top of ongoing measures/market driven decommissioning) of ~3 GW lignite and ~3 GW of hard coal by 2022
- By 2030 reduction to a total remaining capacity of 9 GW lignite and 8 GW hard coal
- No new coal plants to be commissioned

- Adequate compensation for shut downs until 2030
- Review mechanism with regards to climate protection, security of supply, power prices, regional development and employment
- Reduction in CO<sub>2</sub> auctions corresponding to redundant certificates
- Desire to keep Hambach Forest

Source: komission-wsb.de Report as of 26 January 2019. RWE AG | Factbook | March 2019



## **UK** capacity market





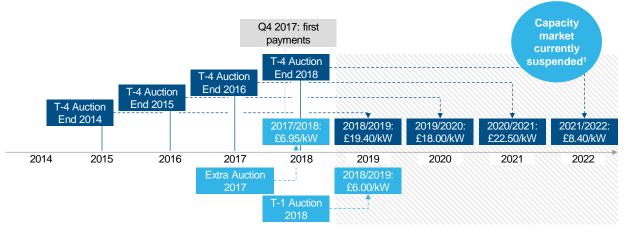






#### **Establishment**

- Adopted in 2013 as part of the Energy Act 2013 in the UK
- Provides generators with the ability to set the price at which they are willing to commit to keeping plant available
- Used to secure supply since Q4 2017
- UK government determines amount of capacity needed for each delivery year (quantity-based-mechanism)



#### **Price**

- Auction price can be between £0 75/kW
- Auction price is determined by the marginal capacity. All units receive the price of the highest successful unit ('descending clock' format)
- Units which leave the auction before it closes will not be offered a Capacity Market Agreement

## Capacity quantities

- The largest part of the capacity is awarded in the first auction (T-4);
   a small part follows in another auction one year before the respective delivery year (T-1 auction)
- The 'agreement' terms are between 1 and 15 years depending on whether it is existing plants or new plants

<sup>&</sup>lt;sup>1</sup> On 15 November 2018 the EU Court of Justice ruled that the Commission should have initiated a formal investigation procedure for its State Aid approval of the UK Capacity Market. The ruling imposes a 'standstill period' on the UK Capacity Market. It prevents the UK government from holding any capacity auctions, making any capacity payments under existing agreements, or undertaking any other action which could be seen as granting State Aid through this mechanism. | Source: RWE Analysis.



# **UK capacity market**Qualified RWE plants





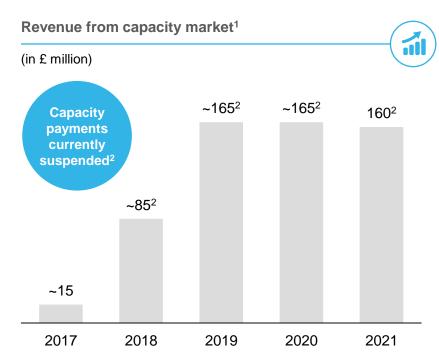




#### List of qualified RWE plants in UK Capacity Market



Derated capacity in MW	2017/18	2018/19	2019/20	2020/21	2021/22
Aberthaw	1,475	1,486	1,490	1,475	0
Didcot B (excl. OCGT)	1,358	1,364	1,380	1,395	1,396
Little Barford	681	683	691	699	699
Great Yarmouth	359	361	365	369	369
Staythorpe	1,626	1,633	1,652	1,670	1,670
Pembroke	2,081	2,090	2,114	2,138	2,138
Cowes	93	131	66	93	130
Didcot OCGTs	94	94	95	94	95
Cheshire GT	43	38	43	43	43
Conoco Phillips	43	49	49	0	49
Hythe	44	44	44	45	42
Grimsby A	0	19	19	19	19
Total	7,895	7,992	8,007	8,039	6,649



<sup>&</sup>lt;sup>1</sup> Based on cleared capacity prices (nominal) and capacity contracts secured by RWE. | <sup>2</sup> Ruling of EU Court of Justice prevents the UK government from holding any capacity auctions, making any capacity payments under existing agreements, or undertaking any other action which could be seen as granting State Aid through this mechanism.

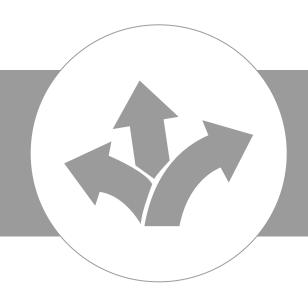
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## RWE operational data







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## **Conventional power generation**

## **Energy trading**

**Lignite & Nuclear** 



**European Power** 



**Supply & Trading** 









## RWE's conventional power generation portfolio

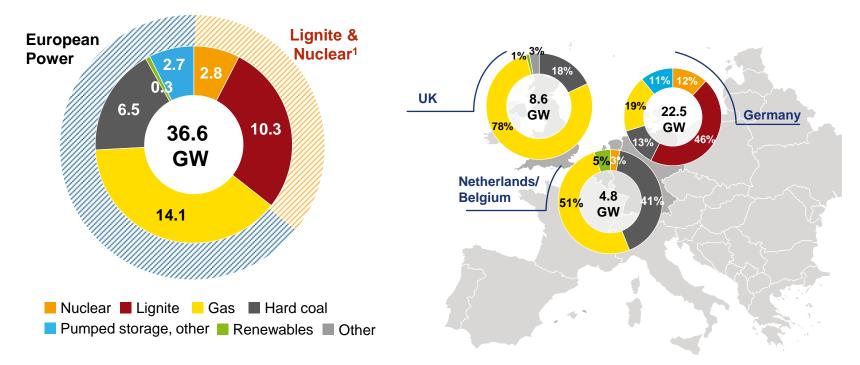












Note: As of 1 January 2019. Figures may not add up due to rounding differences. Including Denizli CCGT in Turkey.

<sup>&</sup>lt;sup>1</sup> Including units in security reserve and two topping gas turbines at the Weisweiler site.

## RWE power plant portfolio









Market

tions operation data

Power plant	Country	Commissioned	Net capacity		VE's legal solidation stake		RWE's economic stake	Partner	Stake in
			MW	%	MW	%	MW		%
Lignite <sup>1</sup>									
Frimmersdorf	Germany	1966,1970	562	100.0	562	100.0	562		
Neurath	Germany	1972–1976	2,091	100.0	2,091	100.0	2,091		
Neurath (BoA 2&3)	Germany	2012	2,120	100.0	2,120	100.0	2,120		
Niederaussem	Germany	1965–1974	2,446	100.0	2,446	100.0	2,446		
Niederaussem (BoA 1)	Germany	2002	944	100.0	944	100.0	944		
Weisweiler	Germany	1965–1975	1,962	100.0	1,962	100.0	1,962		
Refining plants (Berrenrath, Fortuna, Wachtberg)	Germany	various	130	100.0	130	100.0	130		
Total lignite			10,255		10,255		10,255		
Nuclear									
KKW Emsland	Germany	1988	1,336	87.5	1,336	87.5	1,169	E.ON	12.5
Gundremmingen C	Germany	1984	1,288	75.0	1,288	75.0	966	E.ON	25.0
EPZ	Netherlands	1973	485	30.0	146	30.0	146	Delta	70.0
Total nuclear			3,109		2,770		2,281		









RWE operational data

Power plant	Country	Commissioned	Net capacity		VE's legal solidation stake		RWE's economic stake	Partner	Stake in
			MW	%	MW	%	MW		%
Hard coal									
Gersteinwerk Werne Kv2	Germany	1984	614	100.0	614	100.0	614		
Ibbenbüren	Germany	1985	794	100.0	794	100.0	794		
Westfalen E	Germany	2014	764	100.0	764	100.0	764		
Eemshaven A	Netherlands	2014	777	100.0	777	100.0	777		
Eemshaven B	Netherlands	2014	777	100.0	777	100.0	777		
Amercentrale ST9	Netherlands	1993	421	100.0	421	100.0	421		
Aberthaw B	UK	1971–1979	1,560	100.0	1,560	100.0	1,560		
Total hard coal			5,707		5,707		5,707		
Gas									
Emsland B, C	Germany	1973/74	950	100.0	950	100.0	950		
Emsland D	Germany	2012	887	100.0	887	100.0	887		
Gersteinwerk F – I	Germany	1973	1,206	100.0	1,206	100.0	1,206		
Gersteinwerk Werne Kv1	Germany	1984	112	100.0	112	100.0	112		
Weisweiler VGT G, H	Germany	2006	400	100.0	400	100.0	400		
Dortmund	Germany	2004	26	100.0	26	100.0	26		
GuD Dormagen	Germany	2000	326	100.0	326	100.0	326		
GuD Dormagen	Germany	2000	260	100.0	260	100.0	0	Bayer AG	100.0

Note: As of 1 January 2019.







RWE	Group	Mar
		da

Power plant	Country	Commissioned	Net capacity		WE's legal solidation stake		RWE's economic stake	Partner	Stake in
			MW	%	MW	%	MW		%
Gas continued									
Moerdijk 1	Netherlands	1996	348	100.0	348	100.0	348		
Moerdijk 2	Netherlands	2012	426	100.0	426	100.0	426		
Inesco (Antwerpen)	Netherlands	2007	133	100.0	133	100.0	133		
Clauscentrale C	Netherlands	2012	1,304	100.0	1,304	100.0	1,304		
Swentibold CC	Netherlands	1999	245	100.0	245	100.0	245		
Great Yarmouth	UK	2001	398	100.0	398	100.0	398		
Little Barford	UK	1994	727	100.0	727	100.0	727		
Didcot B	UK	1996–1997	1,440	100.0	1,440	100.0	1,440		
Staythorpe	UK	2010	1,740	100.0	1,740	100.0	1,740		
Pembroke	UK	2012	2,181	100.0	2,181	100.0	2,181		
Phillips Petroleum	UK	1999	55	100.0	55	100.0	55		
Cheshire	UK	2000	40	100.0	40	100.0	40		
Cheshire East & West	UK	2016–2018	19	30.0	19	30.0	19	Aggreko	70.0
Hythe	UK	2005	56	100.0	56	100.0	56		
Grimsby	UK	2018	20	100.0	20	100.0	20		
Denizli	Turkey	2013	787	100.0	787	70.0	551	Turcas	30.0
Total gas			14,086		14,086		13,590		

Note: As of 1 January 2019.







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RWE operational

Power plant	Country	Commissioned	Net capacity		/E's legal colidation stake		RWE's economic stake	Partner	Stake in
			MW	%	MW	%	MW		%
Oil									
Aberthaw OCGT	UK	1971–1979	51	100.0	51	100.0	51		
Cowes OCGT	UK	1982	140	100.0	140	100.0	140		
Didcot OCGT	UK	1972–1975	96	100.0	96	100.0	96		
Little Barford OCGT	UK	2006	17	100.0	17	100.0	17		
Total oil			304		304		304		
Renewables									
Various sites (hydro run-of-river)	Germany		17		17		17		
Linne HH 1-4 (hydro run-of-river)	Netherlands	1989	11	100.0	11	100.0	11		
Amercentrale ST 9 (biomass)	Netherlands	1993	210	100.0	210	100.0	210		
EPZ (wind)	Netherlands	2004/2012	24	30.0	7	30.0	7	Delta	70.0
Markinch (biomass wood)	UK	2014	55	100.0	55	100.0	55		
Total renewables			317		300		300		









Group	Market	R
	data	

Power plant	Country	Commissioned	Net capacity		/E's legal solidation stake		RWE's economic stake	Partner	Stake in
			MW	%	MW	%	MW		%
Other									
MHKW Karnap (waste)	Germany	1987	38	100.0	38	100.0	38		
Köpchenwerk (pumped storage)	Germany	1989	165	100.0	165	100.0	165		
MVA Weisweiler (waste)	Germany	1996	27	100.0	27	100.0	27		
SRS Ecotherm (waste)	Germany	2003	1	100.0	1	100.0	1		
Battery storage Herdecke	Germany	2018	7	100.0	7	100.0	7		
Battery storage Hoppecke	Germany	2018	1	100.0	1	100.0	1		
Total other			239		239		239		
Contractually secured plants <sup>1</sup>									
GKM (hard coal)	Germany		1,958	40.0	783	35.0	689	EnBW, MVV	60.0
Neckar (water run-of-river)	Germany		29	100.0	29	100.0	29		
Rhein-Main-Donau (water run-of-river)	Germany		10	100.0	10	100.0	10		
Schluchsee (pumped storage)	Germany		1,740	50.0	870	50.0	870		
SEO Vianden (pumped storage)	Germany		1,294	100.0	1,294	100.0	1,294		
T-Power (gas)	Netherlands		418	0.0	0	100.0	418	Tessenderlo	
Total contractually secured plants			5,449		2,986		3,310		
Total RWE stand alone			39,466		36,646		35,985		

Note: As of 1 January 2019. | 1 Plants that RWE can deploy at its discretion on the basis of long-term agreements.

## **Overview of capacity measures**











Measure	Plant	MW <sup>1</sup>	Fuel	Location	Date
Divestment	Mátra	840	Lignite (763 MW), gas, solar	HU	Q1-2018
	Elsta	400	Gas	NL	Q3-2018
	Inesco	130	Gas	BE	Q1-2019
Decommissioning	Voerde A/B	1,390	Hard coal	DE	Q1-2017
	Gundremmingen B	1,285	Nuclear	DE	Q4-2017
	Claus A	610	Gas	NL	Q4-2017
	Gersteinwerk H	55	Gas	DE	Q3-2018
	Bochum	20	Gas	DE	Q4-2018
	Gersteinwerk K2	610	Hard coal	DE	Q1-2019
	Gundremmingen C	1,290	Nuclear	DE	Q4-2021
	Emsland	1,335	Nuclear	DE	Q4-2022
Mothballed <sup>2</sup>	Gersteinwerk I	355	Gas – steam turbine	DE	Q1-2013
	Moerdijk 1	340	Gas	NL	Q1-2018
	Moerdijk 2	430	Gas	NL	Q2-2020
De-mothballed	Gersteinwerk G	355	Gas – steam turbine	DE	Q4-2018
	Gersteinwerk F	355	Gas – steam turbine	DE	Q4-2019
	Claus C	1,300	Gas	NL	Q4/2019 - Q4/2020
Termination of contracts	Bergkamen	720	Hard coal	DE	Q4-2018
	Kaunertal	160	Pumped storage	AUT	Q4-2018
Security reserve <sup>3</sup>	Frimmersdorf P & Q	560	Lignite	DE	Q4-2017
	Niederaußem E & F	590	Lignite	DE	Q4-2018
	Neurath C	290	Lignite	DE	Q4-2019

<sup>&</sup>lt;sup>1</sup> Net nominal capacity, rounded. | <sup>2</sup> In times of market tightness mothballed plants might return temporarily to the system. | <sup>3</sup> Capacity will be decommissioned after 4 years in the reserve.

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## Lignite & Nuclear

Cost oriented managed asset base with strong outright position



## **Strong outright position**





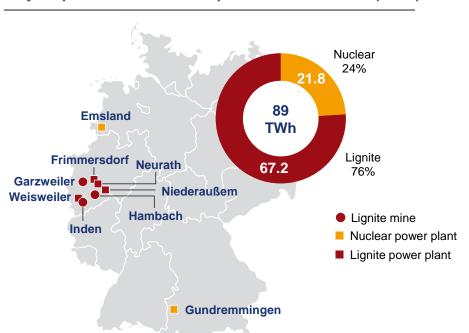




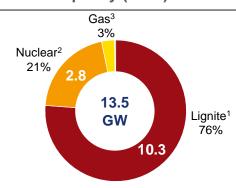




#### Major operational sites and production volumes (2018)



### **Generation capacity (2018)**



- Legal entity: RWE Power
- Adj. EBITDA: €356 m (2018)
- Workforce: 11,292 (2018)
- Business areas: lignite and nuclear power generation

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<sup>&</sup>lt;sup>1</sup> Including units in security reserve. I <sup>2</sup> Includes stake in Dutch nuclear plant EPZ. I <sup>3</sup> Two topping gas turbines at the Weisweiler site. RWE AG | Factbook | March 2019

## Lignite: Integrated system including mining, refining and power plants





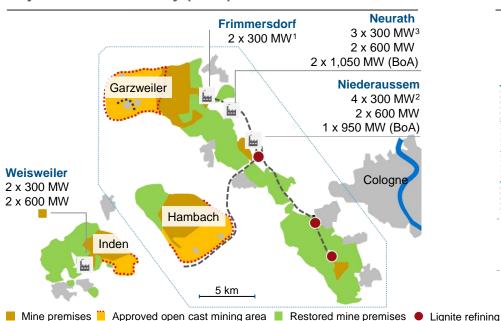








#### **Major sites in Germany (2018)**



Populated area Ea Power plants --- Own railway -- Reduction according to 'Leitentscheidung'

#### **Integrated system**

	-	-	-	-	
				•	
٦				,	

3 lignite open cast mines

	Extraction <sup>4</sup> (million t/a)	Reserves <sup>5</sup> (bn tonnes)	Estimated end date
Hambach	~35	1.3	Mid-century
Garzweiler	~35	0.7	Mid-century
Inden	~20	0.3	~2030
Total	~90	2.3	



~10 GW installed power generation capacity in Germany



3 refining sites

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<sup>1</sup> Since October 2017 in lignite reserve. I 2 Thereof 2 x 300 MW since October 2018 in lignite reserve. I 3 Thereof 1 x 300 MW from October 2019 in lignite reserve. I 4 Extractions shrinking until mid-century. I 5 As of 31 December 2018.

## Lignite: Longstanding experience in lignite mining and recultivation









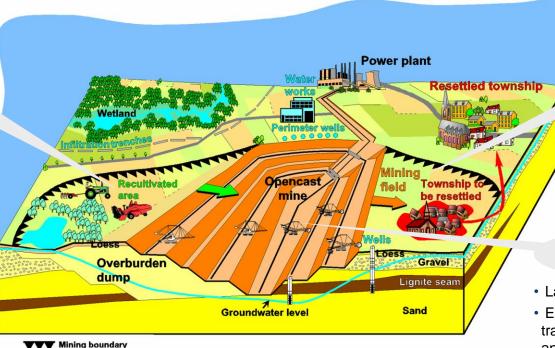




#### **Overview of mining activities**

#### Recultivation

- · Backfilling of opencast mines
- Renaturation and recultivation of land
- Creation of lakes



#### Surface preparation

- Resettlement of villages
- Relocation of motorways and country roads
- Set up of infrastructure at resettlement sites

#### **Operations**

- Layered removal of earth
- · Excavation of lignite and transport to power plants and refining sites

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## **Nuclear: Experience across entire nuclear plant lifecycle**



**Status** 













Nuclear units in Germany	Net capacity (GW)	End of operations	Spent fuel removal	Decomm. licence	Decomm. progress	
1 Emsland <sup>1</sup>	1.3	2022	2027E	Pending	-	Operational
2 Gundremmingen C <sup>2</sup>	1.3	2021	2026E	Pending	-	(2.6 GW)
3 Gundremmingen B <sup>2</sup>	1.3	2017	2022E	2019E	-	Post-operation (1.3 GW)
4 Biblis A	1.2	2011	<b>√</b>	<b>√</b>	$\bigcirc$	
5 Biblis B	1.2	2011	$\checkmark$	$\checkmark$		In decom-
6 Mülheim-Kärlich	1.2	1988	$\checkmark$	$\checkmark$		missioning
7 KWL Lingen	0.3	1979	$\checkmark$	$\checkmark$		(4.1 GW)
8 Gundremmingen A <sup>2</sup>	0.2	1977	$\checkmark$	$\checkmark$		
9 Kahl <sup>3</sup>	0.01	1985	✓	✓		Decommissioned

Note: Excluding EPZ. | 1 12.5% owned by PreussenElektra (E.ON). | 2 25% owned by PreussenElektra (E.ON). | 3 20% owned by PreussenElektra (E.ON). RWE AG | Factbook | March 2019

## **Nuclear: Decommissioning steps**













### **Basic site management**

Nuclear Periodic inspection, ongoing supervision and maintenance of systems and buildings Operation and maintenance of adjusted infrastructure systems Final shutdown of Downsizing/replacement of infrastructure systems **Dismantling** Dismantling of systems Decontamination Release of buildings and components of buildings and site **Materials & waste treatment** Decontamination of materials Release of materials → Sorting of materials Treatment1 of radioactive waste **Responsibility of State** Interim storage & final disposal

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<sup>&</sup>lt;sup>1</sup>E.g. melting, incineration, compaction, packaging and documentation.

## Nuclear: Cash flow profile of provisions driven by timing of individual shutdowns



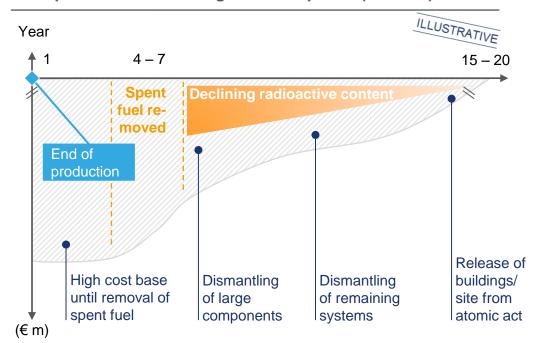








#### **Example: Decommissioning cash flow profile (one unit)**



### **Accounting of provisions**

Nuclear provisions (31.12.2018)	€5.9 bn
Discount rate	0.4 %
Escalation rate	1.5 %
Sensitivity (+/-10 bps change in real discount rate)	c/ <b>+€</b> 50 m

#### **Utilisation of provisions**

- Stable utilisation of provisions
   (€250 m €350 m p.a.) until ~2020
- Increased utilisation of provisions due to further shutdowns (€300 m – €500 m p.a.) from 2021 onwards
- Clear reduction in utilisation of provisions from ~2030 onwards

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Regula





## **European Power**

Efficient operator of modern and flexible generation fleet



## Well positioned portfolio across regions and technologies





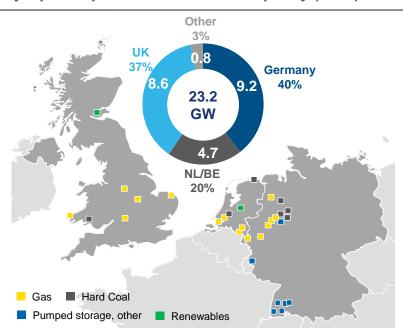




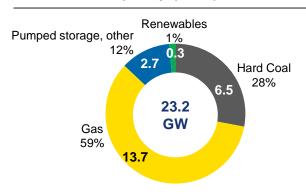




#### Major power plants and installed capacity (2018)



### **Generation capacity (2018)**



Legal entity: RWE Generation

Adj. EBITDA: €334 m (2018)

Workforce: 2,738 (2018)

Business areas: gas, hard coal, hydro and biomass

Leading market positions: Germany, UK, Benelux

Note: Figures may not add up due to rounding differences. Including Denizli (CCGT) in Turkey. Excluding 720 MW hard coal plant Bergkamen (sold as of 1 January 2019).

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## German generation portfolio: Strong position, secure and flexible output







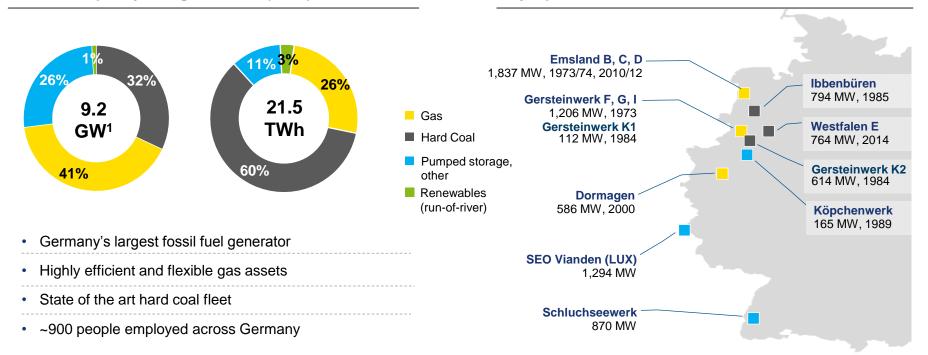












<sup>&</sup>lt;sup>1</sup> Excluding 720 MW hard coal plant Bergkamen (sold as of 1 January 2019). I <sup>2</sup> Net capacity, commissioned. RWE's economic stake. RWE AG | Factbook | March 2019



## **UK** generation portfolio: **Excellent competitive position**



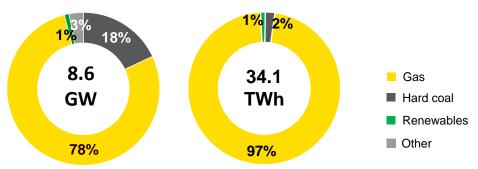






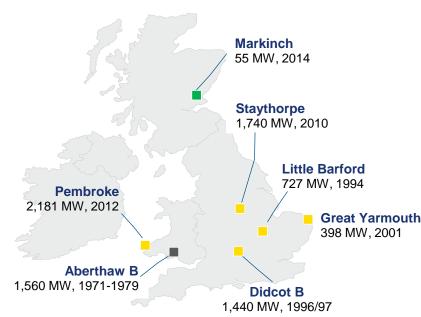
### European Power

Installed capacity and generation (2018)



- UK's largest fossil fuel generator
- Supplier of ~15 % of UK electricity
- Efficient and flexible assets situated in attractive locations
- ~1,100 people employed across the UK

### Major plants<sup>1</sup>



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<sup>&</sup>lt;sup>1</sup> Net capacity, commissioned.











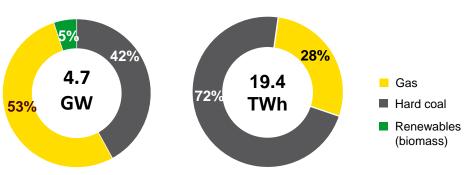
Power

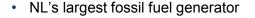
## European

## **Benelux generation portfolio:** Modern gas fleet, well positioned for tighter markets

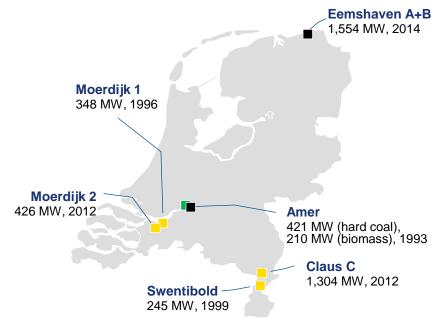
Installed capacity and generation<sup>1</sup> (2018)

### Major plants<sup>2</sup>





- Supplier of about 17% of NL electricity
- Modern gas fleet; upside from biomass co-firing
- ~540 people employed across Benelux



<sup>&</sup>lt;sup>1</sup> Excluding Nuclear power plant EPZ, which is accounted for in the Lignite & Nuclear segment. | <sup>2</sup> Net capacity, commissioned. RWE AG | Factbook | March 2019

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## **Energy Trading**

Value creation through fundamental understanding of markets



## Supply & Trading: at a glance













- Leading European energy trading house and significant gas portfolio player
- Interface between the Group and global wholesale markets for energy and energy-related raw materials and services
- Europe's largest energy trading floor at the headquarters (Essen, Germany); 8 trading offices worldwide
- Broad knowledge of the commodity and power markets
- Adj. EBITDA: €183 m (2018)
- Workforce: ~1,300 employees from ~40 countries

#### **Trading volumes in 2018**



1.245 TWh of electricity



456 billion cubic metres of gas cubic metres of LNG



39 billion



587 million tonnes coal



2.885 million barrels of oil



1.452 million CO<sub>2</sub> certificates



49.8 million tonnes of other traded volumes

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## Strong commercial platform for Supply & Trading activities



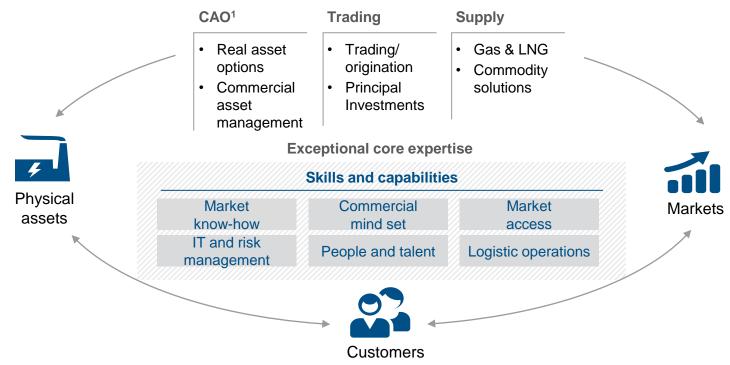


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Regulations







<sup>&</sup>lt;sup>1</sup> Commercial Asset Optimisation.

## **CAO: Treatment of power plants as real options**

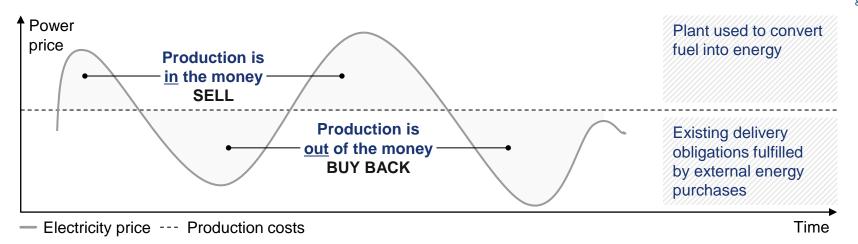












#### Intrinsic value

- Value inherent in physical asset
- Captured by: forward hedging in the liquid tenor; regularly reviewing and changing hedging approach

#### **Extrinsic value**

- · Value in asset optionality
- Captured by: long-term optimisation (outages, mothballing, investments); short-term optimisation (dispatch, re-dispatch); reserve and ancillary services; capacity markets

# CAO: Hedging strategy focuses on risk mitigation and value creation



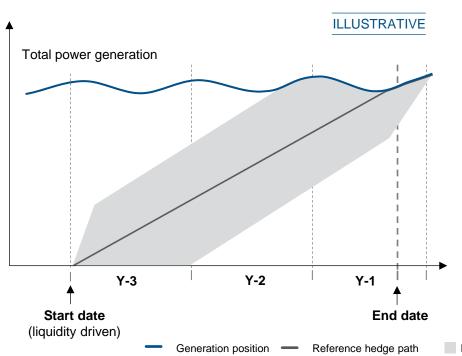








#### Reference hedge path (example)



#### Hedge path based on risk appetite and market views

- Factors driving forward hedging
  - Risk appetite
  - Available market liquidity
  - Market view
  - Hedging costs
- Accelerating/decelerating hedging within defined limits encouraged where strong market views exist

## **CAO:** Optimised hedging to reflect fundamental market view



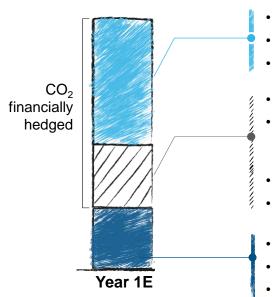








Hedging types of outright production volume – two hedge types



- **Open position** is RWE's completely unhedged position
- It is fully exposed to CO<sub>2</sub> adjusted power price development
- CO<sub>2</sub> financially hedged<sup>1</sup>
- Implicit Fuel Hedged (IFH) sold fuel complex (basket of coal, gas and CO<sub>2</sub>)
- Risk profile of implicit fuel hedged position matches the risk of price setting power plants – via the implicit fuel hedge an outright position is transformed into a mix of Clean Dark and Clean Spark Spreads
- Substitutes power sales transactions that would exceed available market liquidity for power
- CO<sub>2</sub> financially hedged<sup>1</sup>
- **Fully hedged** position represents sold power volumes (locked in at a specific power price)
- CO<sub>2</sub> fully hedged<sup>2</sup>
- Perfect hedge achieved



Implicit fuel hedged



Fully hedged

<sup>&</sup>lt;sup>1</sup> CO<sub>2</sub> requirements are covered to close the gap between higher CO<sub>2</sub> intensity of outright generation and CO<sub>2</sub> intensity of the price setting power plant. | <sup>2</sup> Total CO<sub>2</sub> requirements covered. RWE AG | Factbook | March 2019 Page 99

## CAO: Risk mitigating and value enhancing carbon hedging strategy













**Example: Impact of carbon hedging (illustrative)** 

- Objective of carbon hedging is to offset price risks arising from RWE's carbon intensive generation portfolio via hedging instruments (physical certificates, financial derivatives, options etc.)
- RWE's generation portfolio has a higher CO<sub>2</sub> intensity compared to the average of the price setting power plants
- To avoid pressure on generation margins from increasing carbon prices, RWE is financially hedged. This means, RWE closes the gap between its own carbon intensity and the average of the price setting power plants

Assumption on CO <sub>2</sub> intensity	RWE ∨s. Ø 0.9 tCO₂/MWh	Avg. Price setting power plant Ø 0.6 tCO <sub>2</sub> /MWh	
CO miss	Scenario 1 – CO <sub>2</sub> unhedged	Scenario 2 – CO <sub>2</sub> hedged	
CO <sub>2</sub> price change	+1 EUR/MWh	+1 EUR/MWh	
Impact on	(0.6 - 0.9) x 1 EUR	(0.6 - 0.9) x 1 EUR	
power margin	= -0.3 EUR/MWh	= -0.3 EUR/MWh	
Impact on CO <sub>2</sub> hedge	n/a	+0.3 EUR/MWh	
	Loss per generated power unit of 0.3 EUR/MWh	No effect on margin, means the CO <sub>2</sub> price change is earnings-neutral	

## Trading: Understanding of fundamentals drives trading approach













- Power: demand, conventional power plants, renewable feed-in, cross border flows, weather
- Gas: demand, pipeline flows, LNG deliveries, storage levels
- Quantitative modelling
  - Outright fundamental fair value
  - Fuel spreads, time spreads, location spreads and product spreads

- Deep understanding of physical assets
- √ Fundamental modelling of supply/demand balances
- Monitoring of misvaluations in markets
- Assessment of risk/reward of trading opportunities

Diversified trading exposure

### **Trading strategies**

- Fundamental: assessment of fundamental fair value
- Relative value: detection of spread opportunities
- Systematic: algorithmic trading, monitor money flows
- Origination: negotiated contracts in illiquid markets



# Trading: Track record of attractive risk adjusted returns



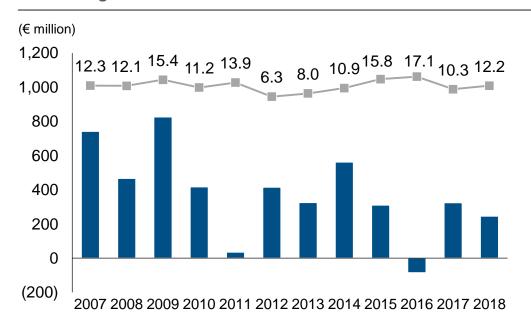








#### **Gross margin versus VaR**



- Strong track record of achieving attractive returns while staying below risk limits
- Historically, average portfolio VaR has been significantly below VaR limit (1 day, 95%) of €40 m
- Long term average gross margin of approx. €350 m

Gross margin (left hand side) — Annual average VaR (€ million)

## Principal investments: portfolio of energy related investments













### Strategic approach

- Established to invest across the commodity spectrum
- Focus on private equity-like investments where RWE Supply & Trading can extract value from strong trading capability and asset know-how
- Current investment portfolio of ~€85 m with average deal size of ~€17 m
- Equity IRR targets of 15 20%
- Global focus: Europe, Americas and Asia-Pacific
- Target holding period 3 to 5 years

#### **Active investments**



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## Supply: Leveraging skill set and know-how









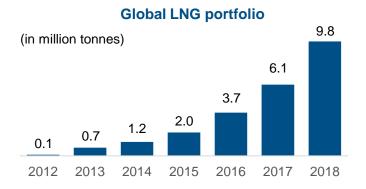




#### Gas & LNG

#### Leading European gas portfolio player

- Integrated diversified portfolio of supply, transport, storage and sales contracts
- Global LNG sourcing and supplying; portfolio optimisation
- Development of new opportunities with upstream & midstream partners; further geographic expansion of physical portfolio

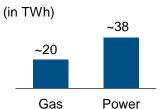


### **Commodity solutions**

#### Leading supplier in large customer segments

- Focus on customers with energy consumption of more than 100 GWh/a
- Large industrials, municipalities, mid market oil/fuel hedging counterparts (e.g. airlines)
- Market leader in the German large industrial B2B power segment with ~30% share
- Long-term customer relationships with typical contract duration of 2 to 5 years

### Supplied volumes 2018



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## **Supply & Trading: comprehensive risk management and limit system**











### **Elements of risk management**

#### Quantitative

Value-at-Risk (VaR)

Trading VaR limit: €40 million

**Delta** 

Limits for individual commodities

Stress test

Limits for entire position

**Stop-loss** Absolute, draw down

#### Qualitative

HR

Internal development of senior traders and minimal external hires at senior level

Risk culture

Zero tolerance policy, immediate escalation

Incentive model

Based on EVA including risk capital, partly deferred bonus with claw back mechanism

Risk governance

Market risk compliant policy and ongoing improvements

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# Appendix

## **Glossary**

Adj. ANI	Adjusted Adjusted net income	EMR EU	Energy Market Reform European Union
BDEW	German Association of Energy and Water Industries	ETS	Emissions Trading System
BE	Belgium	GB	Great Britain
bn	Billion	GER	Germany
CAO	Commercial Asset Optimisation	GHG	Global Greenhouse Gas
CBS	Central Office for Statistics Netherlands	GW	Gigawatt
CCGT	Combined Cycle Gas Turbine	GWh	Gigawatt hour
CDS	Clean dark spread	kWh	Kilowatt hour
CE	Central Europe	LNG	Liquified Natural Gas
CEO	Chief Executive Officer	LOLE	Loss of load expectation
CfD	Contracts for Difference	Tonnes	metric tons
CFO	Chief Financial Officer	MSR	Market Stability Reserve
CHO	Chief Human Resource Officer	MW	Megawatt
COO	Chief Operational Officer	MWh	Megawatt hour
CO <sub>2</sub>	Carbon-dioxide	NGO	Non-Governmental Organisation
CSS	Clean spark spread	NL	Netherlands
CTO	Chief Technology Officer	OCGT	Open Cycle Gas Turbine
CWE	Central Western Europe	RES	Renewable energy source
Dukes	Digest of UK Energy Statistics	TNAC	Total number of allowances
<b>EBITDA</b>	Earnings before interest tax depreciation and amortisation	TSO	Transmission System Operator
ECO	Energy company obligation	TWh	Terrawatt hour
		UK	United Kingdom

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Consensus of analysts' estimates

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IR videos

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Annual General Meeting

15 May 2019

Interim statement on the first quarter of 2019

14 August 2019

Interim report on the first half of 2019

14 November 2019 0\_0

Interim statement on the three quarters of 2019

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